H1 2017 Results Presentation

28 September 2017



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Agenda

H1 2017 Highlights & Business Update

Financial Review

Main Take-Aways



H1 2017 Highlights & Business Update

Highlights of the period

Increase in business activity, improvement in profitability and reduction of financial debt after the restructuring





- Satisfactory results in terms of safety
- Since the completion of the financial restructuring in March, Abengoa has re-started its business operations
- Improvement in profitability driven by reduction of overheads. EBITDA of €117 million when adjusted for one-off costs
- Operating profit negatively impacted by additional asset impairments
- Non-recurrent financial income from the debt write-off drives Abengoa's net profit of €4,906 million for the period
- Reduction of financial debt related to the core business by ~64% mainly through capitalisation and write-offs, with most of the remainder due from 2022 onwards with low financial cost
- Despite market uncertainty and limited financial resources Abengoa has been awarded €761 million in new contracts, taking the engineering and construction backlog to €1.9 billion
 - New projects include two large desalination plants in Saudi Arabia and Morocco
- Key milestones in the short term include the sale of Atlantica Yield, the completion of A3T cogeneration plant.

Commitment to Health & Safety

513 and 750 days without fatal accidents among Abengoa personnel and its subcontractors personnel, respectively

Working towards the overall goal of zero accidents



513

Contractors



Lost Time Injury Rate (LTIR) ¹	5.1
Total Recordable Incident Rate (TRIR) ²	11.3
Severity Rate (SR) ³	0.10

- 1. LTIR = $(N^{\circ} \text{ Accidents with leave } / N^{\circ} \text{ hours worked}) * 1,000,000$
- 2. TRIR = $(N^{\circ} \text{ Accidents with\&without leave /} N^{\circ} \text{ hours worked})^* 1,000,000$
- 3. SR = (N° absent days /N° hours worked)* 1,000 Note: figures as of June 2017.



Summary Financials

Recovery of business activity and improvement in operating profitability. Net result driven by the one-off positive impact of the financial restructuring

k	(ey	Conso	lidated	Figures

(€ million)	H1 2017	H1 2016 ⁽¹⁾	Change Jun'16		
Revenues	691	688	0,4%		
EBITDA	16 (*)	(59)	127%		
EBITDA margin	2,3%	(8,6)%	n.a		
EBIT	(281)	(496)	43%		
Net Income	4,906	-3,689	233%		
	H1 2017	Dec 2016	Change Dec'16		
Financial Debt	5,578	12,658	(56)%		
Backlog	1,909	2,700	(29)%		

^(*) EBITDA of €117 million if adjusted for the non-recurring costs.

Financial

- Completion of financial restructuring on 31st March
- Revenues of €691 million, in line with 2016
- EBITDA of €16 million, €117 million adjusted for one-off items. Improved profitability with strong reduction of overheads
- **EBIT** of **€(281) million** due to **asset impairments**
- Net Income of €4,906 million determined by nonrecurring financial result from the restructuring
- Financial debt reduction by over 50% to €5,578 million (€2,065 million held for sale) with improved maturity profile

Business

- Recovery of business activity despite limited financial resources
- Bookings of €761 million and total backlog of €1.9 million
- Progress on asset disposal plan: sale of European bioenergy business and Norte III
- Next milestone: sale of stake in Atlantica Yield to be completed in the coming weeks

ABENGOA

⁽¹⁾ Restated figures in the Income Statement due to the discontinuance of the activity in transmission lines in Brazil and the operating segment of Bioenergy.

Update on Asset Disposal Plan

Sale of concessional assets and non-core businesses will contribute to improve Abengoa's leverage and liquidity profile

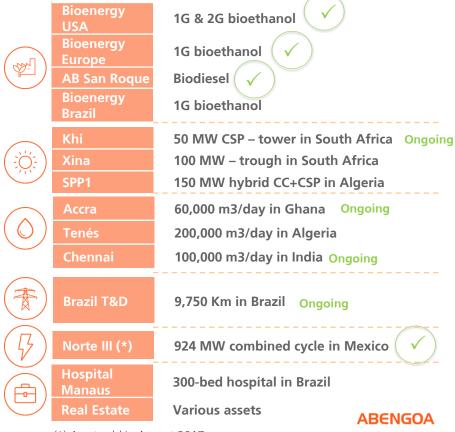
Assets pledged to the new financing

Atlantica Yield

- 41% stake that Abengoa owns in Atlantica Yield
- Pending the granting of certain authorisations
- Completion expected during the Q4

Cogeneration Mexico ("A3T")

- 240 MW gas-fired cogeneration plant in Mexico under construction, completion expected by mid-2018
- Release of remaining funds in escrow expected by completion of sale of Atlantica Yield
- Consent process to modify escrow long stop date of 30th September
- Proceeds from sale will be dedicated to repay the New Money



Update on Legal Proceedings

Judicial approval of the restructuring agreement in Spain confirmed, pending estimation of potential impact on Abengoa's accounts of the challenges resolved in favor

of
Restructuring
Agreement in
Spain

- On 25 September 2017, the Mercantile Court of Seville N° 2 issued a ruling in which:
 - Confirmed the judicial approval (homologación judicial) of the restructuring agreement in all its terms except for challenges in relation to the disproportioned sacrifice caused on certain challengers cited in the decision. This implies that effects of the restructuring agreement do not apply to these challengers that represent a total debt nominal value of approximately €72 million
 - This only applies to this last group of challengers and not the rest of the creditors
- The Company considers that the decision does not specify what treatment the excluded debt should receive, and on this basis will request a clarification from the Court through the necessary channels

Update on Legal Proceedings

Abengoa has made significant progress in Brazil and Mexico and expects to resolve the open proceedings successfully in due time

"Recuperaçao Judicial" Brazil

- Subsidiaries related to transmission lines activity (Abengoa Concessões, Abengoa Construçao):
 - Restructuring plans presented approved in each of the Creditor's Meetings held on 18th August.
 Implementation includes the sale of the transmission lines in operation with proceeds to be dedicated to debt repayment
 - Prior to their implementation, the approved plans require judicial ratification by the Court
 - Recent appeal of a decision by the Brazilian Ministry of Mines and Energy to cancel the concession of 9 existing greenfield transmission assets.

Abengoa Bioenergía Brasil:

 A creditor filed a bankruptcy petition, so the company has presented a request to negotiate with its creditors and restructure the company under a Recuparação Judicial.

Abengoa Mexico Insolvency

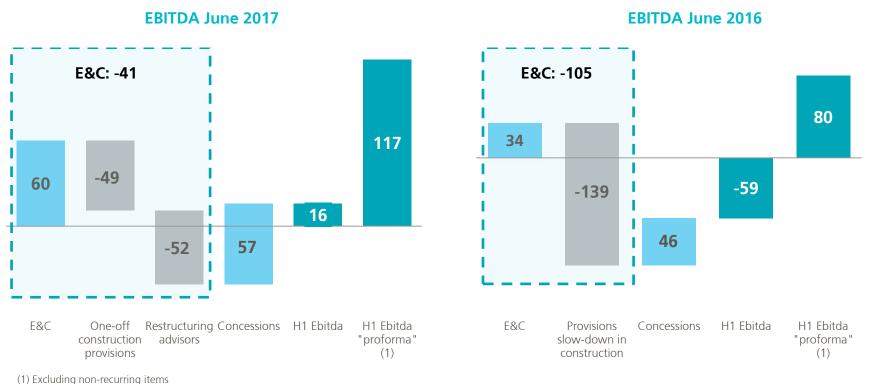
- On 15th June, a restructuring plan approved by a majority of creditors was filed before the Sixth Court in Civil Affairs of Mexico City
- On 28th June the Court issued a resolution by which the approval of the restructuring plan was suspended until a final decision was taken regarding the challenges presented by some dissenting creditors
- The company has challenged this decision by filing a constitutional appeal



Pinancial Review

Improved business performance compared to the first six months of 2016

Figures in € million



E&C Bookings

Abengoa has been awarded new projects for a total value of €761 million during this period

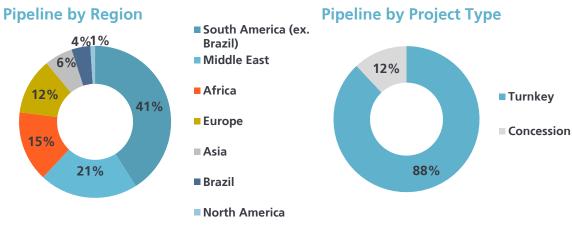
Main projects awarded in 2017

	Agadir	Morocco	•	275,000 m3/day desalination plant for the supply of drinking and irrigation water
	Shuaiba III	Saudi Arabia	•	250,000 m3/day desalination plant for the supply of potable quality water
	Water sanitation	Uruguay	•	Several water sanitation and supply projects in Aceguá, Ciudad de la Costa and Montevideo.
A	Network Rail	UK	•	5-year contract for the electrification and maintenance of 250 km of railway line in southern England
	Los Changos - Kimal	Chile	•	Construction of 140 Km high voltage transmission line and two sub-stations
M	25 de mayo	Argentina	•	High voltage transformer station
	Lieja Hospital	Belgium	•	Mechanical installations for the new building: air-conditioning, ventilation, building management system, and associated electrical installations

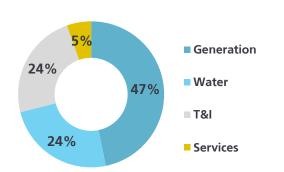
E&C Commercial Opportunities

Abengoa will leverage on its pipeline to continue building up its project backlog

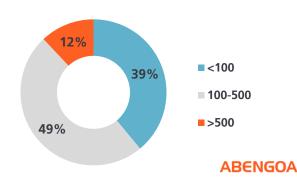
- Abengoa currently has a pipeline of identified projects that amounts to €37.000 million (1)
- Identified projects in line with the new strategic guidelines:
 - Majority of third-party EPC projects
 - Increasing weighting of smaller projects







Pipeline by Project Size



P&L Snapshot

Net Income driven by the one-off effects of the implementation of the financial restructuring

Figures in €M	6m 2017	6m 2016 ⁽¹⁾
Revenues	691	688
EBITDA	16	(59)
Depreciation, Amortisation & Impairment	(296)	(436)
Operating Profit	(281)	(495)
Net Financial Income / (Expense)	6,131	(478)
Associates under equity method	7	(332)
Profit (Loss) before Income Tax	5,858	(1,305)
Income Tax (expense)/benefit	(642)	(28)
Discontinued Operations, net of tax	(308)	(2,350)
Minorities	(1)	(6)
Profit Attributable to the Parent	4,906	(3,689)

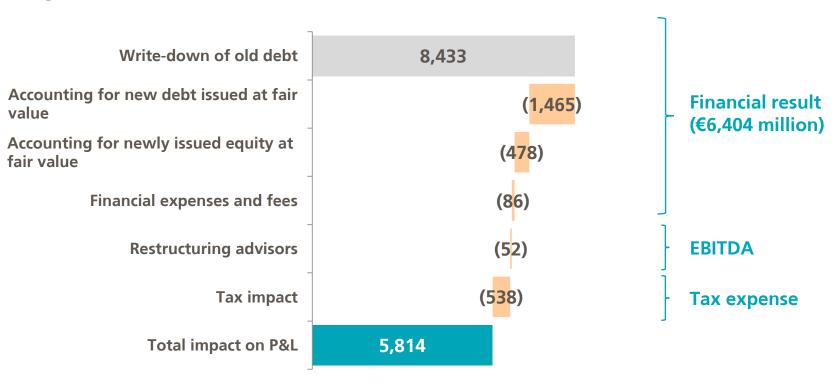
⁽¹⁾ Restated figures in the Income Statement due to the discontinuance of the activity in transmission lines in Brazil and the operating segment of Bioenergy.

- Operating Profit impacted by:
 - One-off costs of €101 million. Proforma EBITDA would add to €117 million
 - Impairment of certain assets, mainly Zapotillo, Khi and Accra
- **Financial result** driven by:
 - Positive impact of the debt write-off and capitalisation as a consequence of the financial restructuring
 - Less financial expenses from default interests and execution of guarantees
- One-off tax expense of €538 million as a result of the positive result of the financial restructuring

Impact of Financial Restructuring on P&L

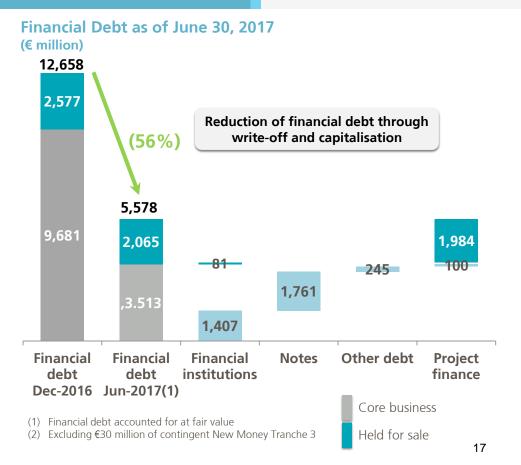
One-off financial income from the write-down of restructured debt, partially offset by tax, restructuring advisors fees and other expenses

Figures in € million



Financial Debt Structure

Reduction of financial debt over 60% to a total of €5,6 billion after restructuring



- Large financial institutions including the main Spanish banks and other international entities comprise the largest group of creditors
- Financial debt includes €1,1 (2) billion of new liquidity provided to Abengoa ("New Money") that is expected to be repaid with proceeds from the sale of stake in Atlantica Yield and A3T project in Mexico
- Abengoa currently has €323 million in bonding lines for its commercial activity
- In addition, Abengoa's liabilities include approximately
 €2,1 billion of financial debt corresponding to companies classified as held for sale (mainly transmission lines and bioenergy in Brazil)



Main Take-Aways

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Appendix

Financial Debt: Maturity Profile

Post restructuring financial debt with improved maturity profile

Figures in € million	June 30, 2017	Maturity
Corporate Financial Debt		
New Money 1	1,045	2021
New Money 2	266	2021
Old Money	1,308	2022 / 2023
Loan - Centro Morelos	124	Before June 2018
Loan - Centro Tecnológico Palmas Altas	78	Before June 2018
Abengoa Mexico Bonds (Cebures)	116	Various maturities - Before June 2018
Overdue confirming	54	Various maturities - Before June 2018
Guarantees	101	Various maturities - Before June 2018
Derivatives	41	Various maturities - Before June 2018
Other corporate debt	280	Various maturities - Before June 2018
Total Corporate Financial Debt	3,413	
Project Finance	100	Before June 2018
Total Financial Debt	3,513	

⁽¹⁾ New Money 1, New Money 2, Old Money accounted for at fair value, the rest of the debt at amortized cost. Excludes debt from companies classified as Held for Sale.



Results by Segment

		Revenues		EBITDA		
(Figures in € million)	H1 2017	H1 2016 ⁽¹⁾	Δ%	H1 2017 H1 2016 ⁽¹⁾		$\Delta\%$
Engineering and Construction						
Engineering and Construction	606	615	(1)%	(42)	(105)	60%
Total	606	615	(1)%	(42)	(105)	60%
Concession-type Infrastructure						
Solar	30	17	76%	21	11	96%
Water	24	31	(20)%	19	22	(12)%
Transmission lines	-	1	(55)%	-	-	0%
Cogeneration and other	31	24	29%	17	13	28%
Total	85	73	17%	58	46	26%
Total	691	688	0.4%	16	(59)	126%

⁽¹⁾ Restated figures due to the discontinuation of the Bioenergy operating segment and the Brazilian transmission projects

Consolidated Cash Flow

Operating Activities

Investing Activities

Financing Activities

Figures in €million	H1 2017	H1 2016 ⁽¹⁾
Profit for the period from continuing operations	5,215	(1,334)
Non-monetary adjustments & others	(5,290)	
Profit for the period adjusted by non monetary adjustments	(75)	(218)
Working capital	(83)	(19)
Net interests & tax paid	(40)	(51)
Discontinued operations	23	55
A. Cash generated from operations	(174)	(233)
Total capex invested	(103)	(160)
Other net investments	77	78
Discontinued operations	16	45
B. Cash used in investing activities	(10)	(36)
Other disposals & repayments	118	96
Discontinued operations	8	36
C. Net cash from financing activities	126	132
Net Increase / (Decrease) of cash & equivalents	(59)	(137)
Cash beginning of the year	278	681
Translation differences, discontinued operations	(14)	(268)
Cash end of the year	205	276

⁽¹⁾ Restated figures due to the discontinuation of the Bioenergy operating segment and the Brazilian transmission projects $\frac{1}{3}$

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