



- 1. Preliminary
- The company
- 3. Strategic Analysis
- 4. Financing
- 5. Value creation

This presentation contains forward-looking statements and information relating to Abengoa that are based on the beliefs of its management as well as assumptions made and information currently available to Abengoa. Such statements reflect the current views of Abengoa with respect to future events and are subject to risks, uncertainties and assumptions. Many factors could cause the actual results, performance or achievements of Abengoa to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic, political, governmental and business conditions globally and in the countries in which Abengoa does business, changes in interest rates, changes in inflation rates, changes in prices, changes in business strategy and various other factors. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated, expected or targeted. Abengoa does not intend, and does not assume any obligations, to update these forwardlooking statements.

B.U.S.

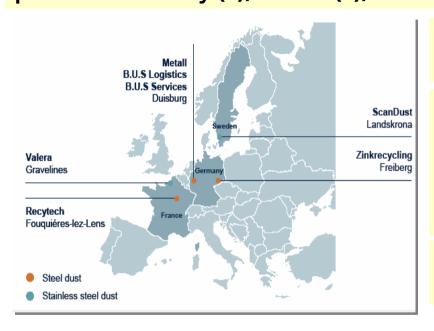
1. Preliminary

- <u>1998:</u> Abengoa initiates the process of BUS acquisition to expand its environmental activities
- <u>1999:</u> Abengoa launches a takeover bid on 100% of BUS shares, that was not accepted by majority shareholders
- <u>June 2000:</u> Abengoa acquires 51% of Befesa from BUS and reaches 92% through a subsequent tender offer.
- Steel Dust treatment services, remains as BUS' only activity
- October 06: Befesa signs a share purchase agreement for 100% of BUS Group for an Enterprise Value of 330M €
- The transaction is only subject to the approval of German Competition Authority

Befesa becomes European Leader of Steel Dust Recycling

2. The Company.

European leader in the recycling of dust generated by steel production through Electric Arc Furnaces (EAF) and in production of stainless steel. It has plants in Germany (2), France (2), and Sweden, employs 335 people.



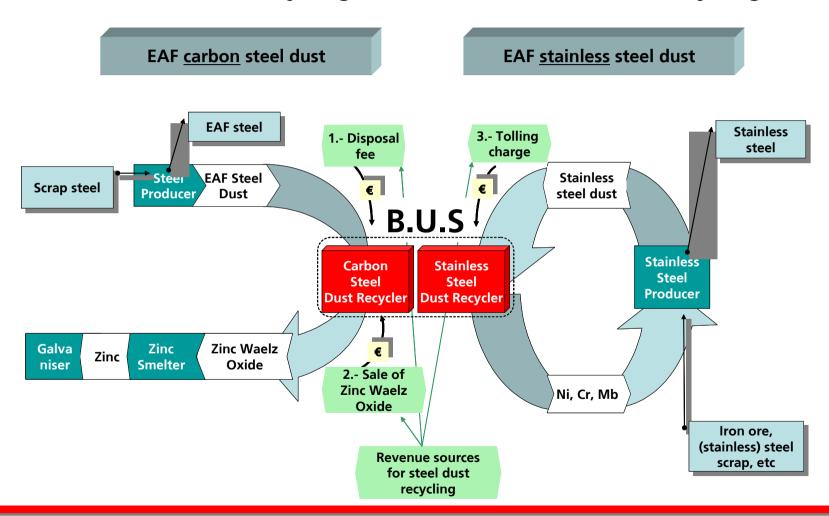
- 2 business lines: <u>Steel Dust</u> and **Stainless Steel Dust**
- A) Steel Dust, two sources of income:
- Treatment Fee
- WOX Sales contained in recycled dust
- B) <u>Stainless Steel Dust</u>: Dedicated to the through put

Italy, Germany, Spain and France are the main producers of Steel wit EAF



2. The Company

Material and recycling revenue flows in steel dust recycling



2. The Company

			BUS	Befesa	BUS+Befesa
		Steel Dust	450 Kt	105 kt	555 kt
Nominal Capacity					
		Stainless SD	125 Kt	-	125 Kt
		Óx. Waelz	134 Kt	40 kt	174 kt
Production of Ox. Waelz					
	1	Equivalent	60 Kt	22 kt	82 kt
		Zinc			

BUS Group AB	2005	2006E
Sales	125,4	201,0
EBITDA	24,3	55,0
Ebitda/Sales	19,4%	27,4%
Net Profit	13,1	26,0

Source: BUS information and results in August 2006

Note: Numbers in million euros

B.U.S.

3. Strategic Analysis.

Steel Dust Recycling creates significant value for steel manufacturers

- Steel manufacturers usually prefer dust recycling over landfill because it is financially attractive
- Regulation forces steel producer to treat. Landfill is becoming an unfeacible viable option for treatment

Further opportunities for Befesa

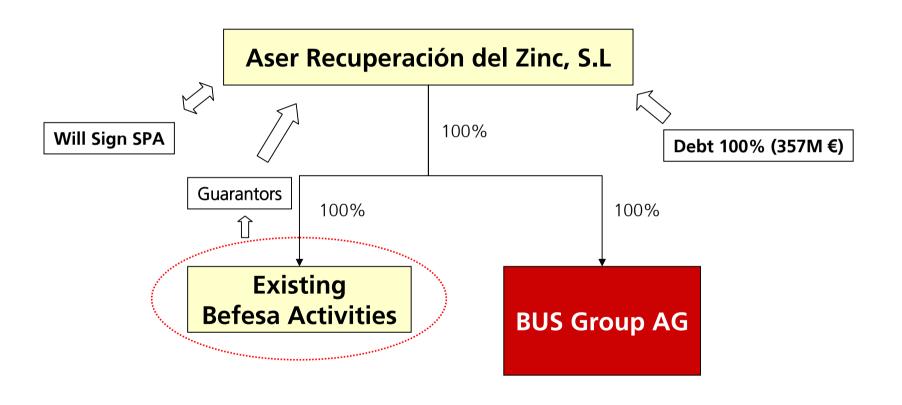
- European Leadership in the segment
- Cost reduction opportunities
- Technology development
- Eastern EU market opportunities

4. Financing.

- Non-Recourse Financing by Barclays
- Amount: 357M €, includes transaction costs, repayment of existing debt and 20M € working capital facilities
- Befesa contributes its existing steel dust activities and a limited equity cash contribution (15M €)
- Amortization: 7 years with Cash-sweep and 35% "bullet" at maturity
- Cost: Euribor + 0,95-1,65% according to a Net Debt/EBITDA Grid

4. Financing

Structure



B.U.S.

5. Value Creation.

Hypothesis

- EAF steel production stable for the valuation horizon
- 1.598 €/Ton zinc price for 1st years, 1.100 €/Ton for the long term (zinc spot 3.000€ Tm)
- No growth for other incomes
- 3% inflation on electricity and gas costs
- No sinergies considered
- No major expansion considered
- Capex: 4M € year
- 6,5% Financing Cost
- 31% Tax rate

5. Value Creation

Financial Metrics

EV/Ebitda 06: 6,0x

EV: 330M €

Pay Back: 7 years

Numbers in Million Euros

BUS Pro-forma 2006

Sales: 201,0

Ebitda: 55,0

Amortization: 8,0

Net Interest Expenses: 19,4

PBT: 27,6

Net Income: 19,0

Value Creation, EPS Increase

Befesa

19,0M € 27,1M Shares = 0,70 €/Share Abengoa

18,6M €**
90,4M Shares = 0,20 €/Share

**: 19'6 X 98% (% of Abengoa in Befesa)

^{*:} Includes all financing costs of the acquisition



Acquisition of B.U.S by Befesa