

Abengoa Bioenergy: Investor Day



Javier Salgado President & CEO October 2006





- 1. Abengoa Bioenergy Overview
- 2. US Market
- 3. EU Market
- 4. World Market
- 5. R&D



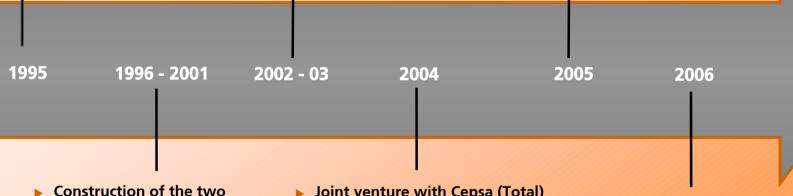
1. Abengoa Bioenergy Overview



The Evolution of Abengoa Bioenergy

- R&D award by the European Commission (€ 4.5 million)
- R&D award by the U.S. DOE (\$35.5 million)
- Construction of third facility in Spain
- First sales of ethanol from Spain to other EU countries

- Construction of fourth facility in US
- ▶ 40,000 tons award in France
- 22 MG of ethanol exports contracted in Europe
- R&D award by the U.S. DOE (\$2.2 million)
- ► Strategic Investment in O2Diesel



Construction of the two largest facilities in Europe

Abengoa identifies the need for

transport sector energy needs

a renewable alternative to

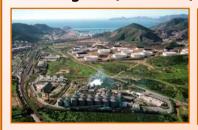
- Acquisition of High Plains Corporation in the U.S.
- Joint venture with Cepsa (Total) for ETBE facility
- Expansion of U.S. plants (York, NE and Colwich, KS)
- Start-up BCyL (53 MGPY)
- Expansion of Portales, NM, and BG
- ▶ Joint venture with Cepsa (Total) 200.000 t Biodiesel Plant
- ▶ +80,000 tons award in France
- ► 53 MG of ethanol exports contracted in Europe

YTD Production Capacity

Production Facilities in EU

EU (MGPY)	2006	2007	2008
Production	143	143	209
Construction *	66	66	

Cartagena (40 MGPY)
 La Coruña (50 MGPY)





Salamanca (53 MGPY) • AB France * (66 MGPY)





Production Facilities in U.S.

US (MGPY)	2006	2007	2008
Production	110	198	198
Construction*	88		

York, NE (55 MGPY)



Portales, NM (30 MGPY)



Colwich, KS (25 MGPY)Ravenna, NE * (88MGPY)





Abengoa Bioenergy is the only international producer of ethanol



2. US Market



- ▶ U.S. would seek a cheap barrel or an "American" barrel?
- Will incentives still be necessary?
- What does it take to reach the E10 by 2015?
- Is Corn the answer to U.S. energy independence ?
- Ethanol Imports?
- Is Cellulosic ethanol an option?
- DDGS, a potential risk?



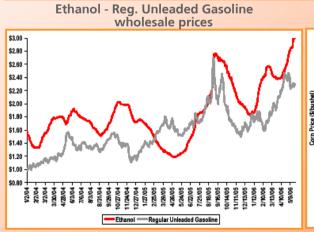


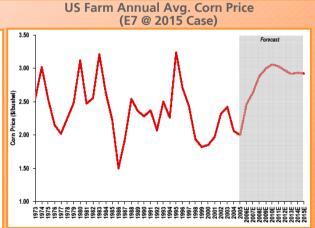
High crude oil and rapid MTBE replacement

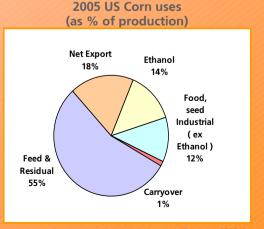
- > 3.1% blended with gasoline
- ► Ytd ethanol production capacity = 5BGPY ⇒ 32% increase over 2005
- **▶** 3 BGPY under construction ⇒ 44 new plants and 7 expansions
- ▶ 8 BGPY, 5,7% gasoline consumption, by the end of 2007 ⇒ 80% increase over 2005
- ▶ The lost of the MTBE liability protection means additional needs of 2 BGPY for the refiners



- As a result strong demand, ethanol trading above \$2 gall, \$0.51 gall. premium over gasoline
- ► At 3.1% blended ethanol represents 14% corn production.
- ▶ 8 BGPY capacity will represent 26,6% corn production, 71,6% increase over 2005





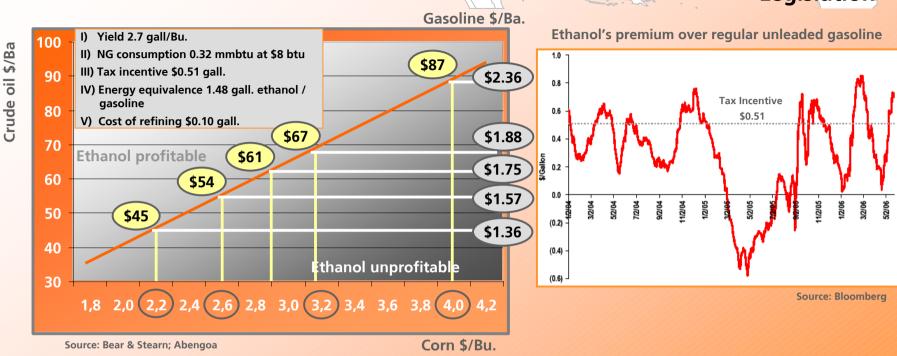


Source: Bloomberg

Source: HSDA

Source: USDA

Cheap oil or energy independence? Legislation



- ✓ Oil prices will be a main driver for ethanol pricing.
- ✓ Government support will be required with low crude oil or high corn prices

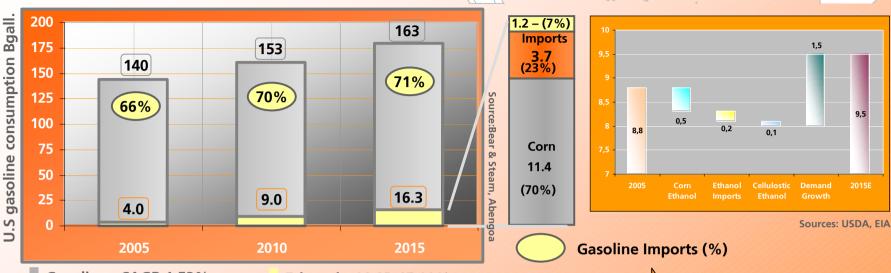
Short

- 2.5% Import tariffs and \$0.51 ad valorem duty, due to expire October 2007 Extension expected
- ► Farm Bill, Energy Crops, Federal support, State support

Long

- ▶ \$0.51 per gall. Tax credit for blenders through 2010. Slight reduction 2010 fwd.
- Increase the 7.5 BGPY by 2012 to 10 BGPY
- ► E85 infrastructure at retail gas stations





Gasoline. CAGR 1,53%

Ethanol. CAGR 15,08%

66% U.S. crude oil supply is imported; Risk ⇒ National Security

2015 - E10 through:

11.4 BGPY

- Expand current U.S. corn ethanol production capacity and under construction, 4.7 BGPY needs to be built – 47 plants of 100 MGPY
- Assuming a capital investment of \$2 gall. the ethanol industry requires \$9.4 billion

1.2 BGPY

▶ Cellulosic ethanol can displace 1.2 BGPY with a capital investment in excess of \$7 billion

3.7 BGPY

Imports will replace up 2% of gasoline consumption (Brazil, ...)

Even implementing E10, gasoline consumption will increase, aprox. 11 BG.

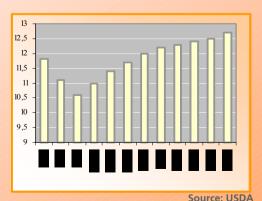


- Land availability: Corn planted acreage increase 3% by 2015
- Yield: Corn yields have been improving on average 1.9 Bu. per acre per year from 1973 to 2005. 11% increase by 2015.
- Domestic demand: Food and livestock will not decline
- Exports at the same level: Foreign buyers have shown their willingness to pay more if necessary

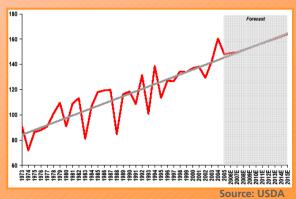
Our View:

Up to 7%, 11.4 BGPY, without disrupting feed and residual usage ⇒ \$2.50Bu-\$2.90 Bu. At this levels, corn ethanol, still attractive with oil prices > \$50 Ba.

U.S. Annual Corn Production

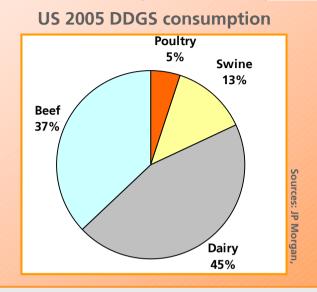


Corn Yield



DDGS: A Potential Risk?





- ▶ U.S. livestock and poultry, pig, swine, do have potential to consume all the DDGS. However education and technical support is needed to help wide the market.
- Exports promotion. Switch from corn to DDGS
- ✓ 2006: 90% recovery over Corn
- ✓ 2007: 85% recovery over Corn
- ✓ 2015: 90% recovery over Corn (new uses, new markets, new technologies ...)





Ethanol supply / demand outlook

2006 – 08 Expansion

- MTBE phase out
- New Ethanol Markets
- High oil prices
- Strong ethanol prices

2008 - 10 Consolidation

- Higher blends (E85)
- New RFS minimum target
- Supply catches up to demand
- Ethanol price set by the lowest cost producer

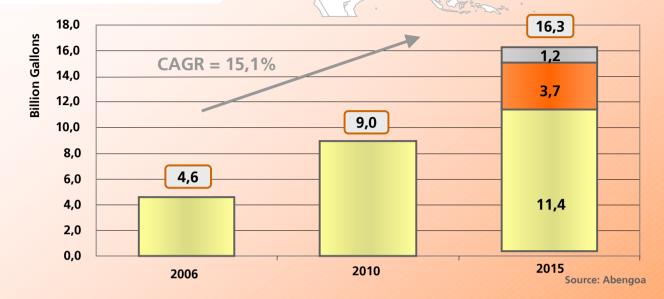
2010 - Fwd. Maturing market

- Tax credit extended
- E85 provides a retail channel to offset blender market power
- Voluntary blending
- New market for CO₂ emissions
- Biomass based market

U.S. - Our Vision



- Imports
- Corn



Legislation

Raw Material

Incentive

R&D

- **Energy Policy Act. Mandatory floors**
- VEECT Incentives
- State Incentives

- 163 billion gallons of gasoline
- Increased percentage utilization (E10)
- Higher min. targets, 10 BGPY 2012

- Grain (corn, milo)
- Hybrid, grain / biomass
- State and Federal Level
- **DOE Biomass program**

- Lower tax credit rate / Final consumer
- Tax credits on biomass
- **Hybrid comercial scale demonstration** programs



Oil > \$50Oil < \$50

Favorable

Legislation

Unfavorable

Demand: Beyond mandate target

Capacity: > 10 BGPY by 2012

Biomass: critical

Strong market: > \$2.0 gall. (E10 – E85)

Our View

Demand: RFS level 10 BGPY by 2012

Capacity: overcapacity (20%)

Biomass: no critical

Subsidized market: \$1.5 (American barrel E7)

Demand: Beyond mandate target

Capacity: > 10 BGPY by 2012

Biomass: no critical

Strong market: > \$1.8 gall. (E7)

Demand: RFS level 7.5 BGPY by 2012

Capacity: > overcapacity 50%

Biomass: Slow development

Weak market: < \$1.5 gall. (E5)



3. EU Market



- What is driving EU's interest in biofuels overall?
- Do we need to fill the ETBE capacity to shift to direct blending?
- Will ethanol replace methanol in biodiesel production?
- Are we facing a constraint in terms of availability of raw material?
- Does EU need to consider imports as a threat?
- In which countries do we want to take the leadership?





Mandatory targets: driving the growth

Ethanol installed capacity

Installed Capa	acity
(Bioethanol -	MI)
	2006
Spain	540
Germany	490
France	120
Poland	60
Sweden	50
Total	1.260

Source: Abengoa

- ▶ The EU target was missed in 2005, but we firmly believe the 2010 target will be achieved.
- ► Euro-feed stocks (E25) → 0.4 percent of the total cereal grains and 0.8 percent of the sugar beets produced per year where used in the production of ethanol.
- EU interest in biofuels drivers:
 - Environmental (Kioto)
 - Dependence on foreign oil
 - Agricultural boost



Implementation of legal framework

Netherlands:

Mandatory target by 2007 approved by Government is 2%.

United Kingdom:

Mandatory Targets, from 2.5% in 2008 to 5% by 2010 Partial tax exemption = 0,3

France:

Mandatory Targets, Ecotax. 5.75% by 2008, 7% by 2010 and 10% by 2012

Partial tax exemption (Jan, 07 – Dec. 2013)

Italy:

Mandatory target of 1% by 2006, plus an addittional 1% each year up to 2010 (5%)

Spain:

Total tax exemption (yearly revised) 0,37 Eur/l

Jan. 2003 – Dec. 2012

Approved legislation

Sweden:

Total tax exemption 0,5 eur/l

Jan. 04 - Dec. 2010

Belgium:

Mandatory target for 2010 is 5,75%. Current bids:

- 48 MI for 2007
- 250 Ml up to 2012
- 187,5 Ml up to 2013

Poland:

Total tax exemption (yearly revised) 0,35 eur/l 2005 – 2010

Draft law pending for a minimun 4% by 2007

Germany:

Expected mandatory by 2006 (2,0% by 2007).

Total tax exemption (yearly revised) 0,65 eur/l

Jan. 2004 - Dec. 2009

Pending to be approved

, □*



Legislation under development

- Different legislations: Germany 100% exemption on all biofuel consumed while France has a quota system.
- Inconsistency between the RVP, blending limits and directives on fuel quality.
- ▶ EU Imports tariff on undenatured alcohol (EUR 192,3 m3) and denatured (92,0 m3).



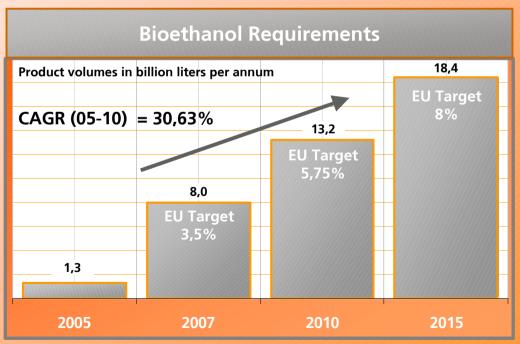
Our view

- We expect a mandatory target will be approved
- Over the longer term ⇒ Harmonization.
- ► EU will need imports to achieve the targets, quota: 20% 25%

- EU Fuel biofuel production targets (05e 15e)
- ► Achieving the EU targets would require boosting bioethanol capacity an annual 60% (05 10) and 31% (05-15), but as the US market has proved this is clearly possible .
- We estimate almost an additional 12 Bl and 17 Bl are needed to achieve the 5,75% and 8,0% EU targets. Assuming 25% will be imported, the EU needs will be around 9 Bl and 12,4 Bl respectively.
 - 62 new plants will be needed (0,2 Bl each)
 - 2,5 new plants per country.

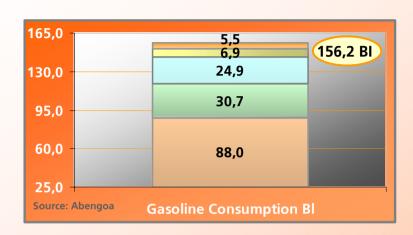
We envisage that the targets will be achieve through:

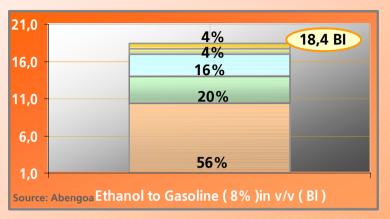
- Transforming the MTBE capacity to ETBE: Market can reach 3% target
- New ETBE capacity
- Higher blends E5, E85.

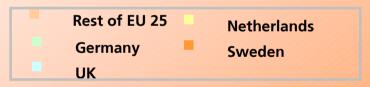


Source: Abengoa



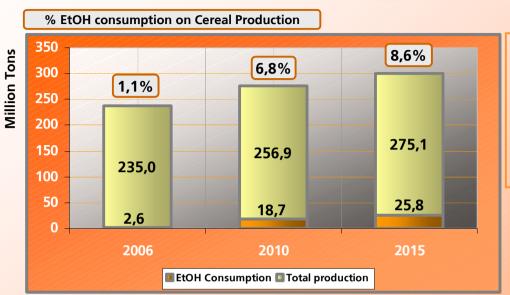






The mandatory target for EU of 8% in 2015 would imply a total EU25 ethanol production of 18.4 Bl, of which 44% would be consumed in Sweden, Netherlands, United Kingdom and Germany.





- Cereal: Corn, wheat, barley
- EtOH:
 - 2006 = 1.3 Bl
 - 2010 = 9,0 Bl
 - 2015 = 12,4 BI

Sources: Stratégie Grain, OECD-FAO Deloitte

- Acreage is not an issue: in terms of availability of raw materials, ethanol in EU is not faced with the kinds of constraints that biodiesel has.
- Excess on total production over total consumption in current and future market. Food crops secured, not affected by ethanol surplus consumption.

With a market of 9,0 Bl by 2010 the needs of cereal would represent 18,7 Mt (6,8 % over the forecasted 2010 production for wheat, barley and corn)

	2005	2010
Total	38,03 MHa	40,7 MHa
Energy Crops	1,5 Mha - 45 eur/Ha	3,0 Mha - 70 eur/Ha
Yield	Wheat – 6,0 Barley – 4,3 Corn – 8,0	+5% Increase
Crops	Wheat, barley & Rye	Corn, wheat, barley & Sugar Beet





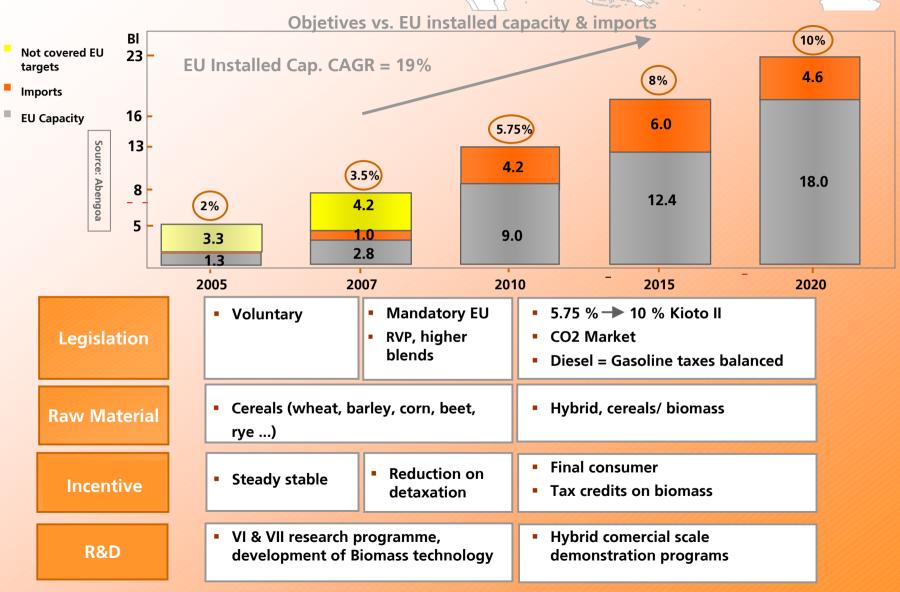
- DDGS is still relatively unknown in Europe but is likely to find its way to the compound feed industry. Our experience of introduction has been very successful.
- ▶ DDGs is going to displace imported protein at the SBM price (aprox. 70% of SBM price).
- ► There is potential to consume all DDGs production. However, education and technical suppport is needed to help wide the market.



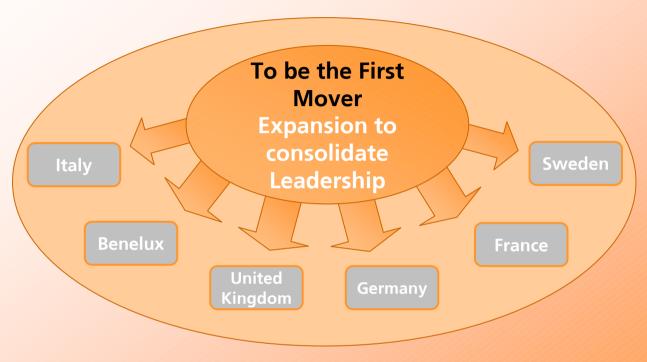
	EU Production		EU Consumption		Self-	
Million Tons	Products	Proteins	Products	Proteins	sufficiency	
Total	18.876	5.075	60.470	21.658	(23%)	

Source: FEDNA

Our Vision







ABT & Ecoagricola

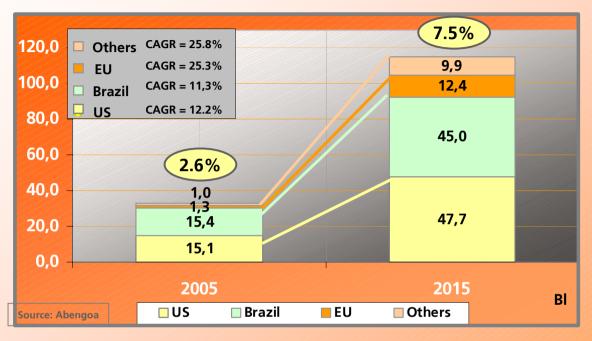
Commodities Risks Mitigation



4. World



World Fuel Ethanol Production





- Brazil driven by technological advance and demand in the export market.
- US driven by the National Security Policy.
- **EU** driven by energy dependence and Kyoto Protocol.
- ► Asia-Pacific driven by clean energy and gasoline dependence.

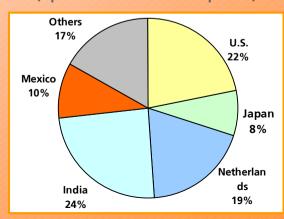
High oil prices and strong Government support

- Actual production 15.4 Bl (2005)
- ▶ 20% Mandate target ⇒ 6.0 Bl
- ▶ Internal consumption 80% (no exports dependency, preference to distribute locally)
- High subsidies; tax reductions, federal, state.
- ▶ 5.5 MHa to reach the 15.4 Bl, considering 50/50 sugar / ethanol
- ▶ Recent strong rise in sugar cane prices, up to 53% in the last 12 months
- Today's sugarcane ethanol at the gas station is cheaper than gasoline, R\$0.30 R\$0.80
- ▶ More than 80% September new inmatriculations are 100% Flexible vehicles (E100)

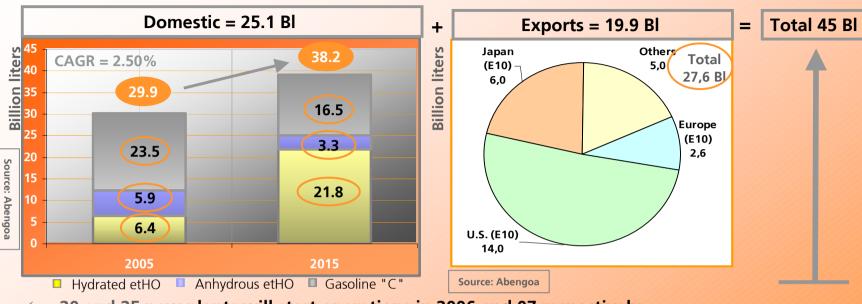
Brazil 2005 Ethanol Distribution (15.4 billion liters produced)



Brazil Ethanol Exports
(Aprox. 3.1 billion liters exported)



Brazil's roll on the World ethanol market



- ✓ 20 and 25 new plants will start operations in 2006 and 07 respectively.
- ✓ 2015

 ⇒ 45 Bl

 ⇒ Total Inv. required \$12.5 B (+ 100 new plants) + infrastructure for distribution exports and imports

omestic

- ► High energy prices and FFV will drive internal ethanol demand. Vehicles 20,8 M (70% FFV by 2015)
- ▶ Ethanol consumption over gasoline consumption will be 65% in 2015 (40% in 2005)

Exports

- Strong international needs will demand higher exports (Europe, Japan, U.S.) 27.6 Bl potential
- ▶ Infrastructure needed for further ethanol exports in Brazil and import countries

Sugarcane ethanol remains competitive with a crude oil barrel above \$22



5. R&D





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- 1. Objectives, Strategy and R&D Activities
- 2. Projects



1. Objectives, Strategy and R&D Activities





Our strategic vision is part of a sustainable energy system:

Market evolution

Step by step Process

ETBE & E5
Co-existence
in the EU

Ethanol Mandate in EU (E5)

Ethanol mandate (RFS) and MTBE Phase-out in US

Massive introduction of higher ethanol blends: E10, E20, E85

E-Diesel

ethanol production from hybrid lignocellulosic biomass and cereal hybrid

Commercial

Commercial
ethanol
production
from
lignocellulosic
biomass stand
alone

New products from biomass

R&D Plan

Areas

- Increase actual yield
- Open new markets

Projects

Goals

- Residual starch conversion
- New uses (E-diesel, E85)
- Yield 440 m3/ton (2.91 gal/bu)
- Captive fleets

R&D Plan

- Production from Biomass
- Increase DDGS added value and develop new coproducts from biomass
- Energy crops
- Gasification/Catalysis and enzymatic hydrolysis
- Fiber conversion, protein isolate
- Biorefinery concept
- Energy crops
- Ethanol competitiveness

Short Term

Medium Term

Long term



		В	ioenergy	R&D Plai	n. Objectives			
Objectives	Objectives Production of ethanol at gasoline competitive prices					Widen the	Widen the market	
Work Area	Improve current technology		Ethanol Production from Biomass = new technology		Energy crops	end-uses and de	Demonstration programs for ethanol end-uses and development of new applications	
Projects	Co - Products	Residual starch conversion	Enzyme Hydrolysis	Gasification & catalysis	Development of new high sugar verities	FFV E-85 E-95	E-Diesel	
Partners	KSU	Novozymes	Cargill Dow, NREL, Taylor Dyadic	AICIA CSIC CIEMAT	Syngenta Oryzon Genomics	GM-Ford BP	Ford / BP lveco / Delhpi	
R&D Programs	DOE	DOE	DOE	VI & VII E.U. F.P. / Cenit	VI & VII E.U. F.P. / Cenit	R&D NP	R&D NP	
Goals	Increase protein content in animal feeding products	Increase ethanol yield, yields over 95%	2007 – 2012: Demonstrate technology at pilot scale 2012 – 2020: Develop hybrid concept at commercial scale		Develop sugar content energy crops	Captive fleets in the US & network in state	Captive fleets across; UK, BE, NE, SP, FR Heating	
Pilot Plant	Yo	ork	York BCyL Seville		_	-	_	
Commercial scale	-	•	Kansas Germany		_	-	_	



Abengoa Bionenergy conducts its R&D through a subsidiary, ABRD, Inc.

- More than 30 researchers in Europe and US working on R&D
- ► Use collaborative partnerships, JVs and equity stakes to identify and develop cost efficient manufacturing technologies and new applications

Develop and commercialize cost competitive biomass technology

Increase coproducts add value and develop new ones

Strategic Plan

Improve current dry-mill technology

Develop end uses programs

Promote energy crops development



Main Current Projects

- 4 year \$35.5 million contract with DOE in 2003 to develop technology for Advanced Biorefining of Distiller Grain and Corn Stover Blends
- BCyL Project: construction of a plant combining cereal and lignocellulosic processes (V FP)
- Key participation in Renew project (VI FP) to develop and compare a range of biofuel production technologies
- Project (under Spanish Government Strategic Program) to develop energy crops
- Industrial leader within Biosynergy Project (VI FP) to develop biorefinery concept, both biochemical and thermochemical pathways

New Projects

- First World Hybrid Plant at US combining enzymatic and cereal technologies, sharing process streams and improving the economics
- Project under Cenit program leading a consortium to develop
 - New technologies for raw material production
 - Gasification and catalytic synthesis of ethanol production technology
 - Improving end uses



2. Projects

Energy crops

Sugar content crops

- Evaluate Jerusalem Artichoke and Sweet Sorghum as raw material
- Develop farming techniques for these crops
 Sugar beet evaluation for ethanol. New varieties under revision

Cereal crops

- Promote seeds with improved characteristics development
- Evaluate economics of farms and logistics
- Develop business models for energy crops
- Establish strategic alliances with seeds producers
 Evaluate externalities tied to cereals as energy crops (social, sanitarian, environmental, security of supply

Lignocellulosic crops

- Develop lignocellusic crops for energy applications
 Evaluate the economics of these crops
- Promote other companies to develop new crops varieties useful for enzymatic hydrolysis and gasification and synthesis technologies Develop technology to produce enzymes using plants as expression
- platform





Residual starch

Objectives

- Increase ethanol yield over 95% Improve plant operation Demonstrate third parties technology Improve DDGS protein content

Current status

- Pilot plant constructed
- Corn research experimental program finished
 Barley and wheat experimental programs ongoing
 Roll out at US facilities ongoing
 Programs with third parties to evaluate new crops
 DDGS protein content raised over initial goal

Economy

- Returns over 15% for developed technology
 AFF process to be patented by Abengoa Bioenergy

Partners

- Novozymes
- Syngenta
- Genencor



York Pilot Plant **Starch Conversion**





Enzymatic Hydrolysis

Objectives

- Develop Enzymatic Hydrolysis technology
 Develop C5 fermentation
 Construct a flexible pilot plant
 Construct the first world demonstration plant

Current status

- York pilot plant under construction
- Salamanca Demonstration Plant (70 t/day) under construction
 York pilot plant will ferment both C5 and C6

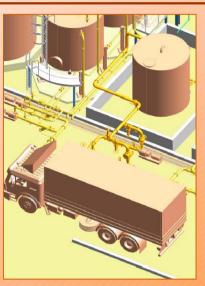
Process

- Abengoa Bioenergy has develop a proprietary pretreatment technology for biomass processing

 • The novel fractionation process to enhance enzyme hydrolysis will be
- ongoing at Salamanca.

Partners

- Lund University
- Novozymes
- Ciemat
- Nrel





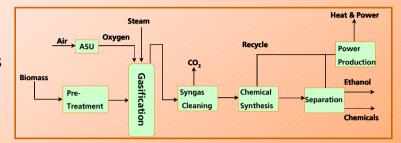


Gasification and synthesis

Objectives

- Develop Gasification and Ethanol Catalytic Synthesis
- Develop a catalyst for ethanol synthesis
- Evaluate the optimum process configuration

Current status



- A first set of catalyst designed and tested under different operating condition
- Constructed two reactor devices for catalyst synthesis; fixed bed reactor and liquid media reactor
- Catalyst development second program defined; two complementary projects ongoing
- Best process configuration evaluated
- Process configuration being improved
- Contacts with gasification technologists to license the gasification section

Process

- Biomass gasification to get a rich syngas
- Syngas depuration
- Catalytic synthesis using an Abengoa Bioenergy patented catalyst
- Separation process to get ethanol plus other chemicals





Hybrid Plant

Objectives

- Promote, design, build and operate the first commercial hybrid plant combining starch and enzymatic hydrolysis technologies
- Make it profitable
- Make it easily replicated
- Increase learning curve evolution for enzymatic hydrolysis technology

Current status

- Basic engineering developped
 Business and financial models developed
 Location identified

Financing

- Applied for US Department of Energy grant
- Total Budget: 300 M\$

Capacity

- 57 ML/year from lignocellulosic raw material
- 320 ML/year from starch





Coproducts and new materials

Objectives

- Increase DDGs quality
 - •Improve amino acid balance
 - Increase protein content
- Improve palatability and digestibility
 Avoid heat damage
 Develop new materials derived from ethanol production process(biorefinery concept)

Cellulose Residues Hemicelluloses Fuels. Lianocelluloses Chemicals. Lignocellulosic Polymers and Feedstock (LCF) Materials Lignin Lignin

Current status

- DDGs quality
 - Pilot plant under modification to begin testing

 - Lab scale tests ongoing
 Drying pilot plant under construction
 DDGs quality greatly improved at lab scale
 - Economy being evaluated
- Biosynergy project begining
 Advanced physical and chemical processes for fractionation
 Both pathways being developed

 - Biochemical: enzymatic hydrolysis complementary
 Thermochemical: G&C complementary
 All technologies will be demonstrated at pilot scale





End use programs

Ethanol end use

Objectives

- Demonstrate ethanol- diesel blends (e-diesel)
- Demonstrate ethanol-biodiesel-diesel blends
- Develop additives for e-95
- Promote ethanol high blends
 - Logistics
 - New applications



Current status

- Strategic agreement with O2Diesel to develop e-diesel
- Agreements closed and under negotiation with fleets to demonstrate ediesel
 - Buses operators
 - Construction companies
- Collaboration with Innospec (Octel) to develop an additive for e-95
 Agreements with car manufacturers to promote e-85
- Agreement with motor cycle manufacturer to design and construct two stroke engines for e-85
- Agreement with engine manufacturer to design and construct four stroke engines for pure ethanol
- Agreement with engine manufacturer to design and construct stationary applications engines for e-diesel
- Agreement with homologation and certification center to develop procedures useful for ethanol and ethanol blends testing as first step to develop standards





End use programs

Ethanol end use

Objectives

Develop ethanol reforming systems

Current status

- A catalyst for ethanol reforming developed and patented
 A 1 kW pilot plant designed, constructed and tested
 A 10 kW pilot plant designed, constructed and tested
 A 300 kW demonstration plant designed, constructed and being started up





