## **Main Figures**

## Highlights

Profit and Loos Account (M€)	2007	% Variation (07-06)	2006	1996	% CAGR (96-07) <sup>(*)</sup>
Sales	3,214.5	20.1	2,677.2	578.8	16.9
Gross Cash Flows (**)	452.4	57.2	287.9	53.8	21.4
Net Profit	120.4	20.0	100.3	16.1	20.1
Significant Variables					
Margin (% Gross Cash Flows / Sales)	14.1		10.8	9.3	
Return on Equity (ROE) (%) (***)	17.0		22.5	10.1	
Gross Cash Flows (k€) / Employees	29.2	38.2	21.2	7.2	13.5
Sales (k€) / Employees	207.7	5.6	196.7	77.7	9.3
Data per share:					
- Earning per share (€)	1.33	20.0	1.11	0.18	20.1
- Dividend per share (€)	0.17	6.3	0.16	0.05	11.8

## **Business Units and Geographies**

Evolution 1996 - 2007	Five Busin	ness Units	Engineering Company		
	20	07	1996		
Business Units	Sales %	Gross Cash Flows.	Sales %	Gross Cash Flows.	
- Solar	0.6	2.1	-	-	
- Bioenergy	19.1	17.6	-	-	
- Environmental Services	23.9	27.4	8.0	8.0	
- Information Technologies	18.6	12.4	24.0	14.0	
- Industrial Engineering and Construction	37.8	40.5	68.0	78.0	
Geography	%	%	%	%	
US and Canada	14.9	14.2	-		
Latin America	19.8	20.8	26.3		
Europe (excluding Spain)	18.7	15.4	2.8		
Africa	5.4	3.4	0.9		
Asia	3.0	2.0	4.2		
Oceania	0.3	0.4	-		
Total Abroad	62.1	56.2	34.2		
Total Spain	37.9	43.8	65.8		
Consolidated Total	100.0	100.0	100.0		

<sup>(\*)</sup> CAGR: Compound Annual Growth Rate
(\*\*) Earnings before interest, tax, depreciation and amortization, adjusted by the works flows done for own fixed assets
(\*\*\*) Net Earnings / Shareholders' funds