Innovative Technology Solutions for Sustainability



# **ABENGOA**

## **Concessions: Crystallizing Value**











Completing
Transformation
9th Annual Analyst and Investor Day

Santiago Seage

Abengoa Yield CEO

New York City & London, April 7 & 9, 2015

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- This presentation contains forward-looking statements (within the meaning of the U.S. Private Securities Litigation Reform Act of 1995) and information relating to Abengoa that are based on the beliefs of its management as well as assumptions made and information currently available to Abengoa.
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- The information and opinions contained in this presentation are provided as at the date of this presentation and are subject to verification, completion and change without notice.

#### **Concessions**

#### 5.6 B€ Assets in Concessions

€ Millions. December 2014

# Abengoa Yield

(market value of 51% stake)

1,270

# **Assets in Operation** (EBV)

1,483

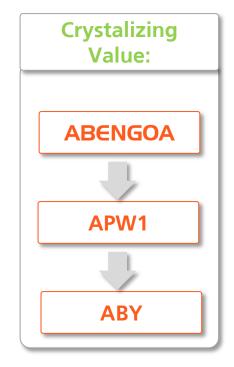
#### **Assets in Construction**

EBV

NRDP

874

1,946





**1** Performance of Assets in ABY

**2** Growth in ABY and Plans Going Forward

**3** Details of the Contracted Assets beyond ABY

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# Performance of Assets in ABY

#### Solid performance and cash available for distribution for the period

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$\Box$			

Further Adj. EBITDA<sup>(1)</sup>

**CAFD** 

**DPS** (2)

	3 months Dec. 14 M\$	FY 14 M\$	FY13 M\$	Variation FY vs FY
	93.4	362.7	210.9	72%
1)	81.6	308.0	158.5	94%
	28.4	56.5	-	n/a
	0.259	0.555(3)	-	n/a

- (1) Further Adjusted Ebitda includes dividend from preferred equity investment in Brazil.
- (2) Dividend per share amounts are in U.S.\$ per share.
- (3) Includes \$0.2592 dividend per share declared by our Board of Directors on February 23, 2015 and payable on or about March 16, 2015.

#### **All Segments Performing in Line with Expectations**

6							
	Nor	th Ame	rica				
\$ Million	FY 14	FY 13	Δ				
Revenues	195.5	114.0	72%				
Further Adjusted EBITDA	175.4	96.7	82%				
EBITDA margin	89.7%	84.8%					

1	South America							
F	Y 14	FY 13	Δ					
	83.6	25.4	229%					
	77.2	19.0	307%					
9	92.3%	74.7%						

	Europe	
FY 1	4 FY 13	Δ
83.6	71.5	17%
55.4	42.8	29%
66.3%	60.0%	

Renewables					
FY 14	FY 13	Δ			
170.7	82.7	106%			
137.8	55.8	147%			
80.8%	67.5%				
	FY 14 170.7 137.8	FY 14 FY 13 170.7 82.7			

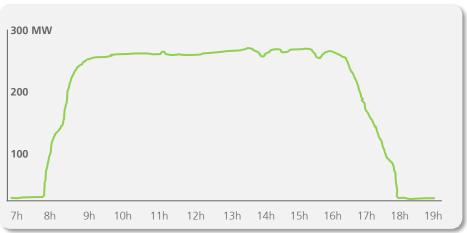
4	Conventional						
	FY 14	FY 13	Δ				
	118.8	102.8	16%				
	101.9	83.3	22%				
	85.8%	81.0%					

<b>X</b>	Transmission						
	FY 14	FY 13	Δ				
	73.2	25.4	188%				
	68.3	19.4	251%				
	93.2%	76.6%					



- 280MW gross, 250MW net
- Mojave desert, California

- Finished construction in November 2014
- Ramp up as planned
- Reaching 250MW net capacity daily



#### Other assets, Performance

#### Solar



- Solana 280MW gross
- Solaben 2x50MW Solacor 2x50MW
- PS **31MW**

- Winter maintenance done
- Solar radiation in some regions in Q1 2015 higher than budget

#### Wind



- **Palmatir 50MW**
- Cadonal **50MW**

Wind resource in Q1 2015 lower than budget

#### **Conventional**



- ACT 300MW

Availability over budget

#### **Transmission Lines**



- ATN
- ATS
- Quadras
- **Palmucho**

Availability 99.9%

2

# Growth in ABY and plans going forward

#### Guidance for 2015 and 2016

Million USD	2014 (1)	2015E	2016E
CAFD	56	142	171-178
Dividend	44	128	154-160
Dividend per share	0.555	1.60	1.92-2.00

<sup>(1)</sup> Since IPO (June 2014)

- 1 Full year effect on cash for existing assets
- POFO 2

Included in guidance

- New ROFO/s
- External M&A opportunities



Not included in guidance

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# Details of the Contracted Assets beyond ABY

#### Concessions in Operation as of Dec. 31, 2014

Sector	Asset	Country	ABG ownership	COD	Current EBV*
	Chennai	India	25%	2010	
	Tenes	Algeria	51%	2014	55.0
	Skikkda	Algeria	34%	2009	M€
	Honaine	Algeria	26%	2010	
	Inapreu	Spain	50%	2010	51.0
7	Other concessions Spain	Spain	50-100%	2008	M€
	Concecutex	Mexico	50%	2010	IVIE
	ATE IV	Brazil	75%	2010	
	AET V	Brazil	100%	2010	
X	ATE VI	Brazil	100%	2010	618.8
	ATE VII	Brazil	100%	2009	
	ATE VIII	Brazil	50%	2014	M€
	ATE XI	Brazil	51%	2013	
	Norte Brasil	Brazil	51%	2014	
	Spain PV (Copero, Sev, Linares, etc.)	Spain	>90%	2006-2007	
	Solnova 1, 3 & 4	Spain	100%	2010	
	Helioenergy 1&2	Spain	50%	2011	973.8
	SPP1	Algeria	51%	2012	9/3.6 M€
	Solaben 1 & 6	Spain	100%	2013	IVI€
	Helios 1 & 2	Spain	100%	2012	
	Shams	Abu Dhabi	20%	2013	
	Preferred Equity LAT	Brazil	n/a	-	(216)
	Takal				4 402 846

Total 1,483 M€

<sup>(\*)</sup> Total EBV as of December 31, 2014 includes ROFO 2 assets sold to Abengoa Yield during 2015. The ROFO 2 is comprised of a sale of a 20%, 34%, 26% and 20% stakes in Helienergy 1&2, Skikkda, Honaine and Shams, respectively, and ATN2.

874 M€

#### Concessions under Construction/Development as of Dec. 31, 2014

Sector	Asset	Country	ABG ownership	ABY ROFO	COD	Current EBV(*)
	Ghana	Ghana	56%	56%	Q1 2015	
	Agadir	Morocco	51%	51%	2017	27.1
	SAWS	USA	45%	100%	2019	M€
	Zapotillo	Mexico	100%	100%	2017	
	A3T	Mexico	45%	100%	2017	
	A4T	Mexico	45%	100%	2018	278.6
7	Hospital Manaus	Brazil	60%	-	2015	M€
	Uruguay Penitentiary	Uruguay	100%	-	2016	
	ATN2	Peru	40%	40%	2015	
	ATE XVI-XXIV	Brazil	100%	100%	2016-18	368.0
	India T&D	India	51%	-	2017	M€
	ATN 3	Peru	100%	100%	2016	
	Kaxu	South Africa	51%	51%	Q1 2015	
	Khi	South Africa	51%	51%	2015	
THE .	Ashalim	Israel	50%	50%	2018	199.9
CALL STREET	Atacama I	Chile	45%	100%	2016-17	M€
	Atacama II	Chile	45%	100%	2018	
	Xina	South Africa	40%	40%	2017	

Total EBV of Assets under Construction as of Dec. 31 2014

ABG ownership for projects to be transferred to APW1 was 100% as of Dec. 31, 2014; however, percentage shown in the table is pro-forma after the APW1 closing

<sup>(\*)</sup> Total EBV as of December 31, 2014 includes ROFO 2 assets sold to Abengoa Yield during 2015. The ROFO 2 is comprised of a sale of a 20%, 34%, 26% and 20% stakes in Helienergy 1&2, Skikkda, Honaine and Shams, respectively, and ATN2.

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Thank you