

IV Annual Analyst and Investor Day

October 22nd – 23rd, 2008

TELVENT

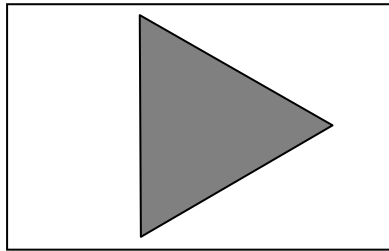


General Landscape

Business Overview

Investment Highlights

Looking Ahead



Corporate Video

The **Future** that is Coming....

1

Our world is facing two very important problems



Sustainability

&



Security

2

IT infrastructure is ready to do everything



Most impacting industry in this century

3

Generation "Y" doesn't know a different way



Future decision makers, arriving to market now

Telvent is committed to **Sustainability** and **Security**



To be a **Global company** employing the **World's top Professionals** who, together with our customers, help meet the formidable challenge of creating a **Sustainable and Secure world** for future generations through the effective use of the very best and most promising **Information Technologies**



General Landscape

Business Overview

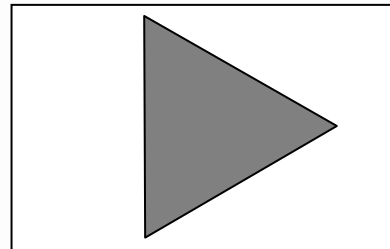
Investment Highlights

Looking Ahead

TELVENT



Our Solutions



We help our customers...

Manage more than 60% of the total hydrocarbon movements in North America and Latin America pipelines.

Transport and distribute more than 140.000 GWh, providing electricity to over 80 million people.

Provide traffic information via web and phone to 56 million of people per month.

Ensure the safe and efficient departure and arrival of more than 700 million passengers per year in over 150 airports in all the world.

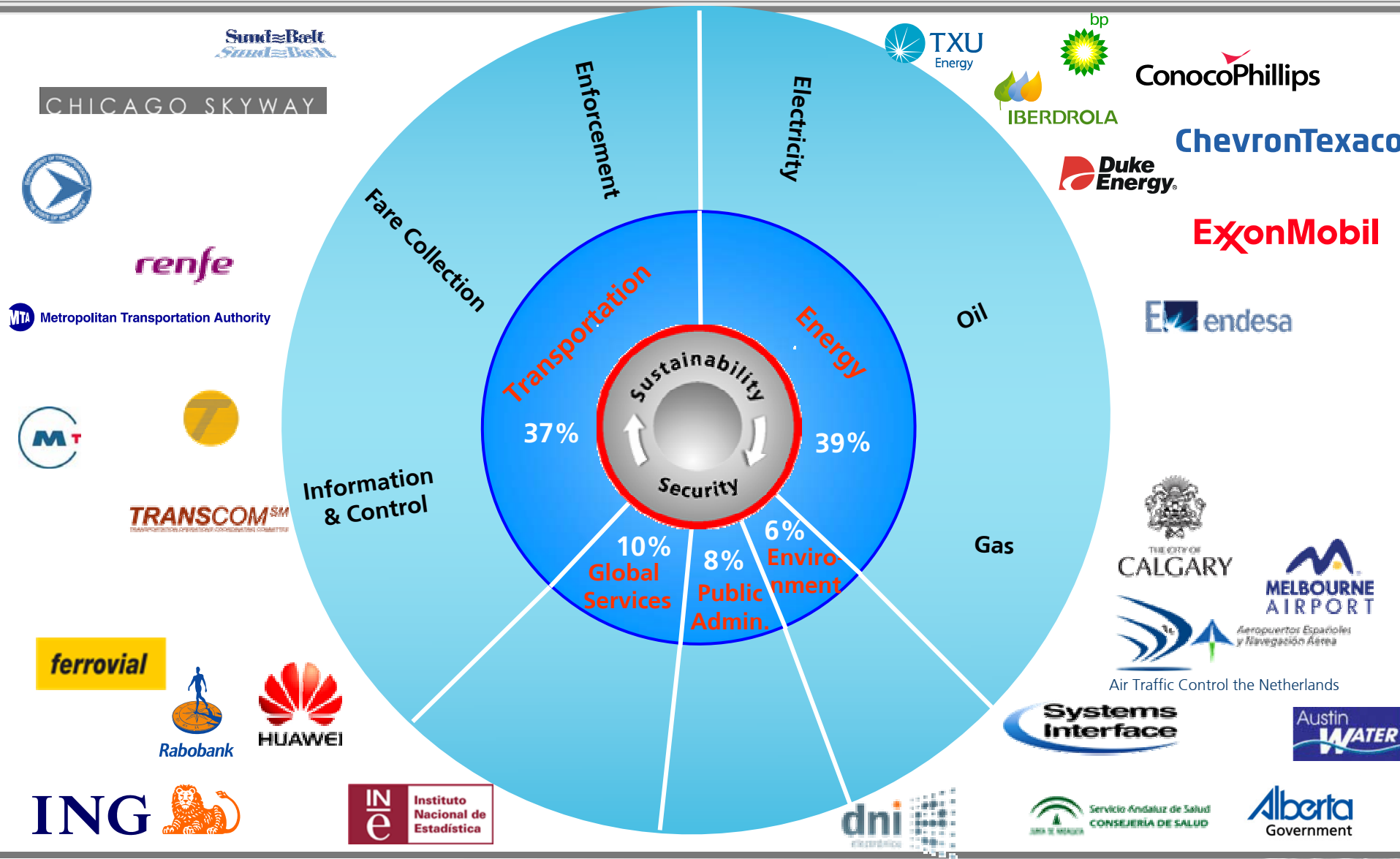
Manage the transportation of more than 2,500 million passengers per year on train and metro networks.

Control the entrance of more that 50 million people a year through the Spanish frontiers.

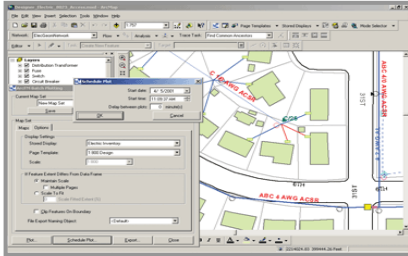
Manage water distribution to over 30 million of people in Europe, North America, Latin America and Middle East.

Manage IT infrastructure for more of 350 companies from our Data Centers Network.

IT for a
Sustainable
and **Secure**
World



- We help our Energy customers by ...



Increasing energy efficiency at the industrial and domestic level through **real time full integration** of every piece of intelligent information in the electric utility



Reducing the energy consumption of **pumping system in liquid pipelines**, so as the speed and accuracy for the automatic leak detection and location



Optimizing the efficiency in the production of **renewable energies** and bio fuels, so that they can become a stronger and real alternative

- We help our Transportation customers by ...



Use of both intelligent electronics and software to optimize the **traffic flow**, and improve automatic special vehicles tracking

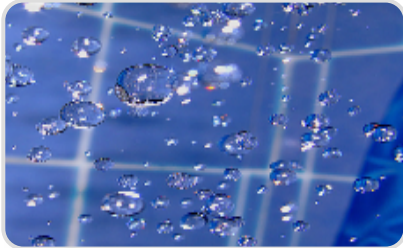


Elimination of pay toll fences by the implementation of **electronic open toll** platforms

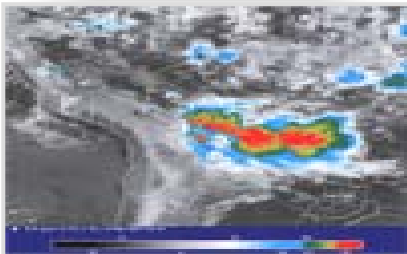


A secure and efficient management of **public transport** systems in a way they are used frequently by more people

- We help our Environment customers by ...



Reduction of **water leakage** in the distribution and transport network, which can represent up to 60% of the total volume in many cases



Monitoring in real time and continuously the **emissions and absorption** of Greenhouse Effect Gases, determines the effectiveness of the plan of action



Improvement of the accuracy and anticipation of severe **climate effects** to reduce human and material costs

- We help our Public Administration customers by ...



Facilitating the gradual transformation of traditional procedures into a comprehensive **digital government management** model that increases security and sustainability



Implementation of border control systems that contribute towards a **more secure world** by palliating terrorist threats and controlling migratory flows



Offering our **Healthcare** clients new functionality in clinical, administrative and financial areas, which allows them to reduce consumption of material and enhance security in storage of electronic data

- We help our Global Services customers by ...



Providing **current and future viability** for their businesses and allowing them to adapt to today's rapid technological growth and allocate resource to their particular business orientation



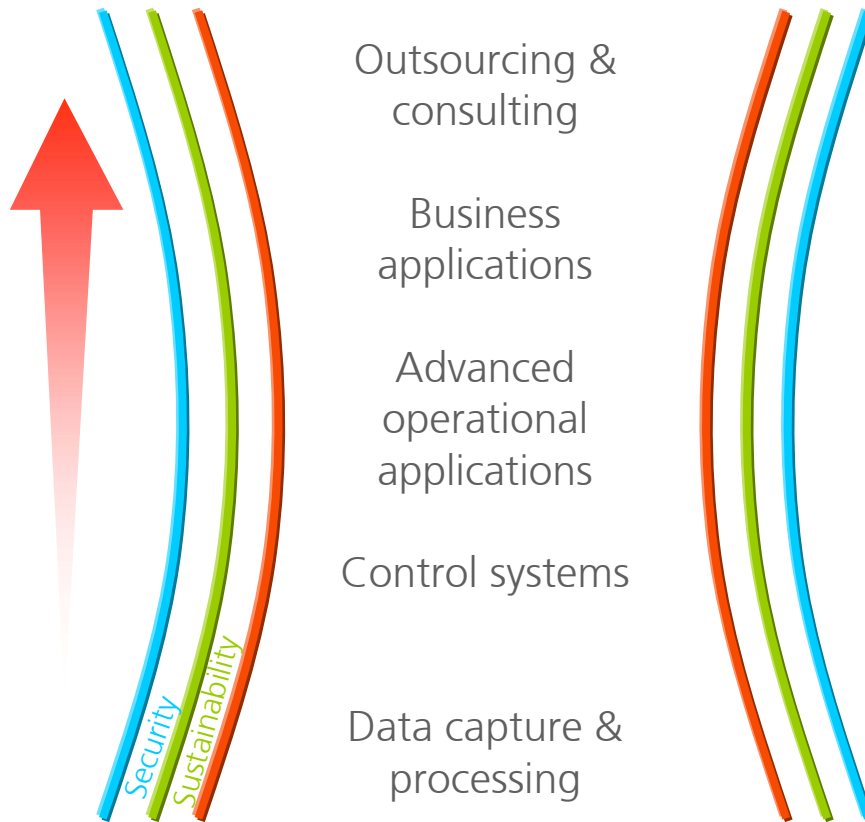
Increasing the **security of the information systems** of our customers through the outsourcing and management of critical technological infrastructures



Reducing thousands of tons of CO₂ each year, thanks to the systems concentration and optimization conducted in our network of **Green Data Centers** in Spain and Portugal.

Telvent's strategy is to move **"Up the Hour Glass"...**

Telvent's strategy
"Up The Hour Glass"



- Customers' IT systems
- Link business intelligence with IT systems
- Convert operational information into business intelligence
- Transform data into operational information
- Compile field data

General Landscape

Business Overview

Investment Highlights

Looking Ahead

A unique company with great opportunities to **create value**...

Telvent is a leading IT company...

- ... that aims through technology and information to help the world's sustainability and security

... focused on attractive, core industries and geographies...

- ... in Energy, Transportation, Environment and Public Administrations

... with high growth and profitability

- ... achieving 23% revenue and 44% net income CAGR 2003-2007

A **solid** financial position ...

2003-2007 CAGR of **23%** in revenues and **44%** in net income ✓

Double digit **organic growth** complemented with strategic acquisitions ✓

Group of over 38 subsidiaries - **10 acquisitions** (123.6 million€) since January 2003 ✓

EBIT margins improved year-over-year despite ongoing investment in acquisitions and SOX implementation ✓

Breaking record in **Bookings** and **Backlog** year over year ✓

Positive operating cash flows, year after year, and **net debt position** of (0,5) million€ at December 31, 2007 ✓



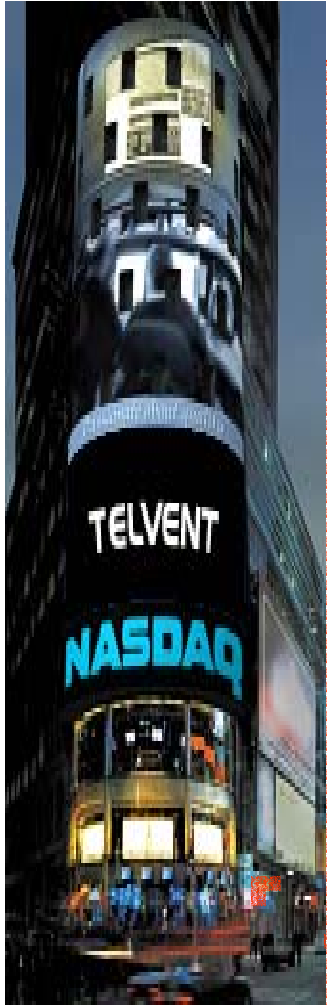
Diversified **Business** and Comitted **Innovation**...

Firm commitment to **Innovation**: +120 M€ in 2008-2011 ✓

Increasingly **diversified customer base** in terms of geography and segments with actual opportunities to increase market share ✓

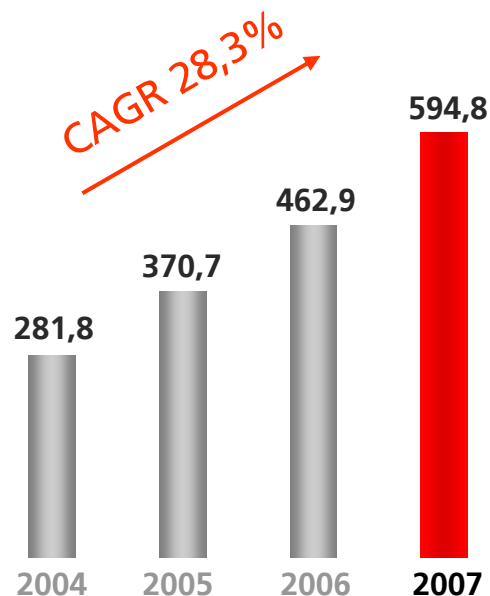
Increasingly **balanced growth** across geographies and segments ✓

+5.200 highly **qualified professionals** and **Management Team** with extensive **market knowledge** and deep **industry expertise** ✓



Doubled in size in the period 2004-2007

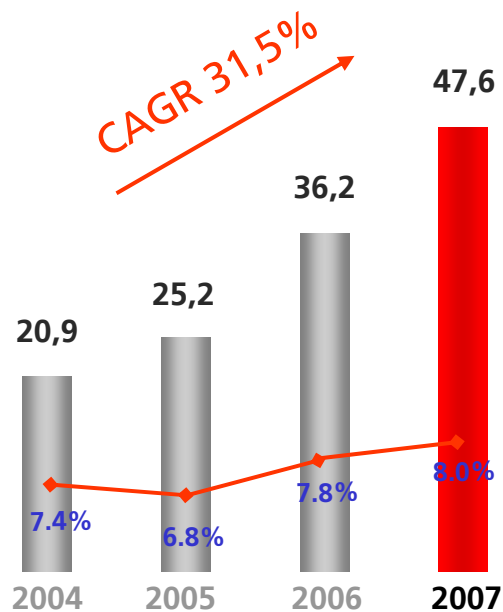
€ in Millions



Revenues

2,1x '04 Revenues

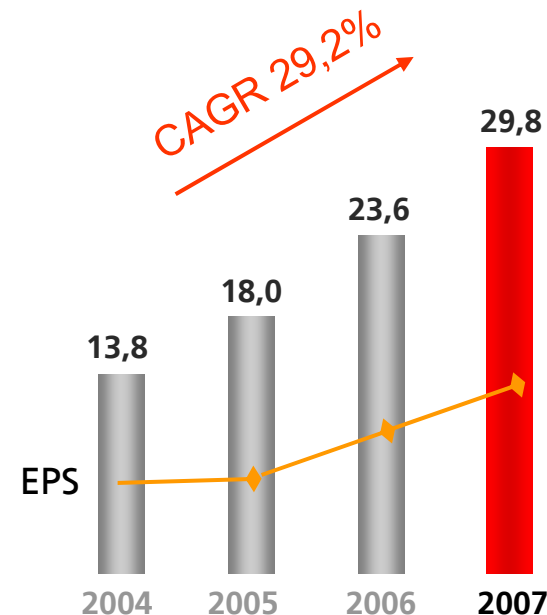
w/o JV's consolidation effect



Operating Profit

2,3x '04 Op. Profit

Proforma Figures



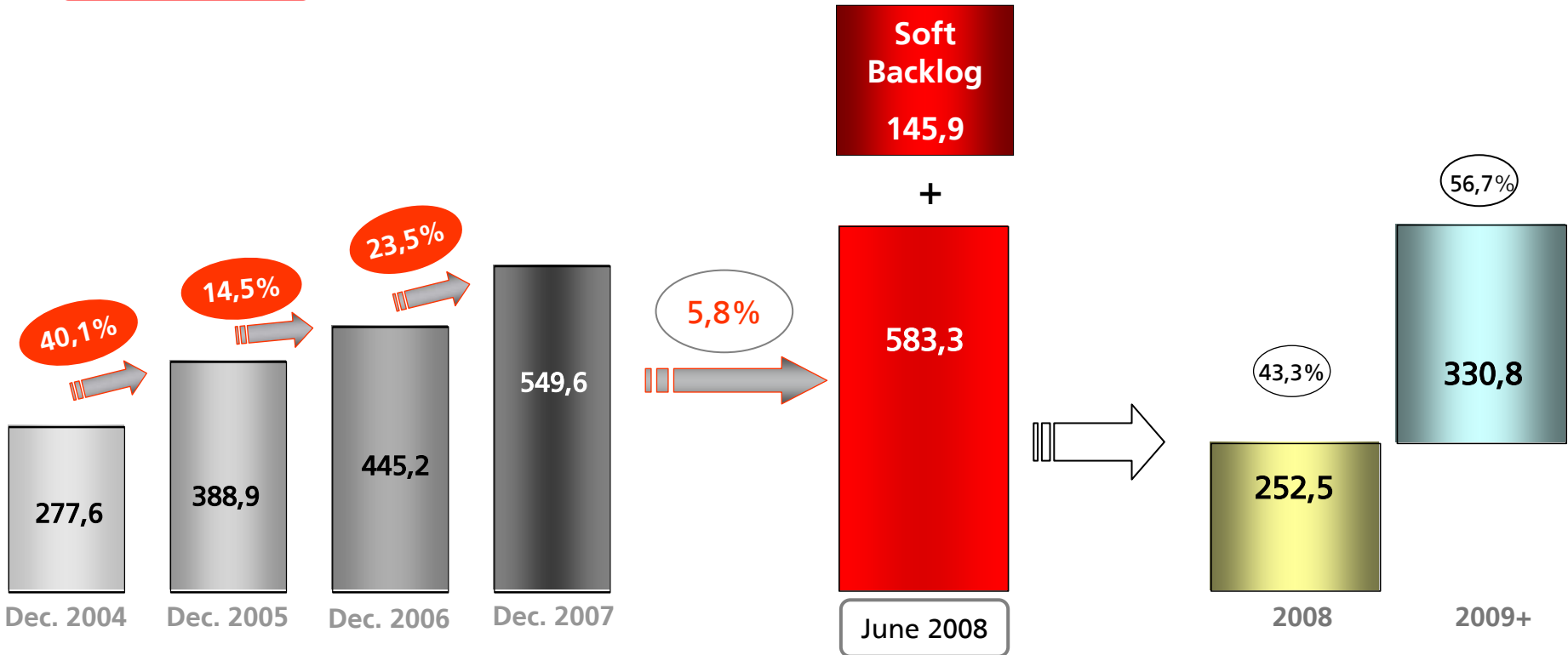
Net Income

2,2x '04 Net Income

Proforma Figures

Providing Revenue **Visibility** and **Stability**...

€ in Millions



€ in Millions

- Denise
- Traffic/AFC Advanced Computer Vision
- Vehicle-Infrastructure (VII)
- TiCares/TiPass Mobility
- Integrated Border Management System
- Tesemat
- Smart Grid Solutions Suite
- Air Quality Tool
- Tolling Back Office, Enforcement, AFC China
- Biometry & Voice identification
- Water Suite, Aviation Suite
- OASyS, ArcFM, O&G Suite, RTUs
- Ticketing, ITS
- TiCares, TiWorks, TiGIS, TiPass
- Water Suite
- RWIS, Telmet, Sensors, Met Suite
- Green Datacenters

2008

2009

2010

5,7

6,6

7,5



7,3

8,5

10,1



14,4

16,7

18,4

27,4

32,0

36,0

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Investment Highlights

Looking Ahead

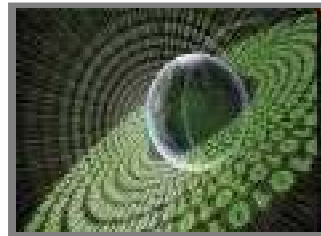
The **IT** and **IS** industries are merging

Global population ready for IT



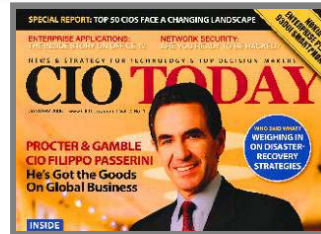
- 40 bn devices connected in 2015
- 2 bn PCs in use in 2015
- Explosion of information devices: GPS, power meters, sensors, alarms, etc

Exploding levels of information



- 1,8 bn Terabytes of information in 2011
- 7 M articles already available in Wikipedia

Most impactful industry for XXI Century



- 70% of S&P companies have CIOs
- The right information for the right managers at right time

Just the beginning of the **True Information Age**



- Reuters broke the 1 M messages / second frontier
- World class retailers review worldwide sales on a daily basis

In this context, the **DTN acquisition** complements Telvent's business strategy for a more **Sustainable** and **Secure** world

TELVENT

Telvent's vision is to be a **global company** that helps meet the formidable challenge of creating a **sustainable and secure world** through the effective use of **information** and the very best and most promising **Information Technologies**



DTN is an **Information Services** company that provides a stream of **proprietary** and timely business critical **information** through superior **technology**, facilitating our customers to make smarter **decisions** in today's challenging and dynamic world



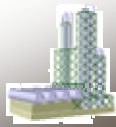
DTN generates proprietary **business critical information**

Gathers real-time data ...

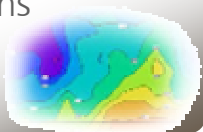
Grain market
buy/sell prices



Refined fuels wholesale
buy/sell prices



Weather data and pro-
prietary predictions



... transforms data into business critical information

- Leading industry experts
- Analytical and visualization solutions
- Real-time data platform and owned data centers
- Proprietary forecast algorithms

... and monetizes it through different models

Subscription based
(\$/month)

92.3%

Advertising based (\$/view)

7.4%

Transaction based
(\$/sale)

0.3%



Revenues
2008e, %

The new **Agriculture** segment marks another important strategic step in Telvent fulfilling its vision to help build a more **Sustainable** world

- After the DTN acquisition we play a central role in the production and selling processes ...



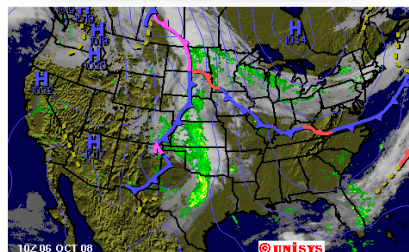
Information Services & Solutions

- ✓ Proprietary grain price information service
- ✓ Best-in-class agriculture industry experts
- ✓ Leading agribusiness focused publication



Trading Information Services

- ✓ Unique real-time cash markets information for commodity traders
- ✓ First-mover grain trading portal

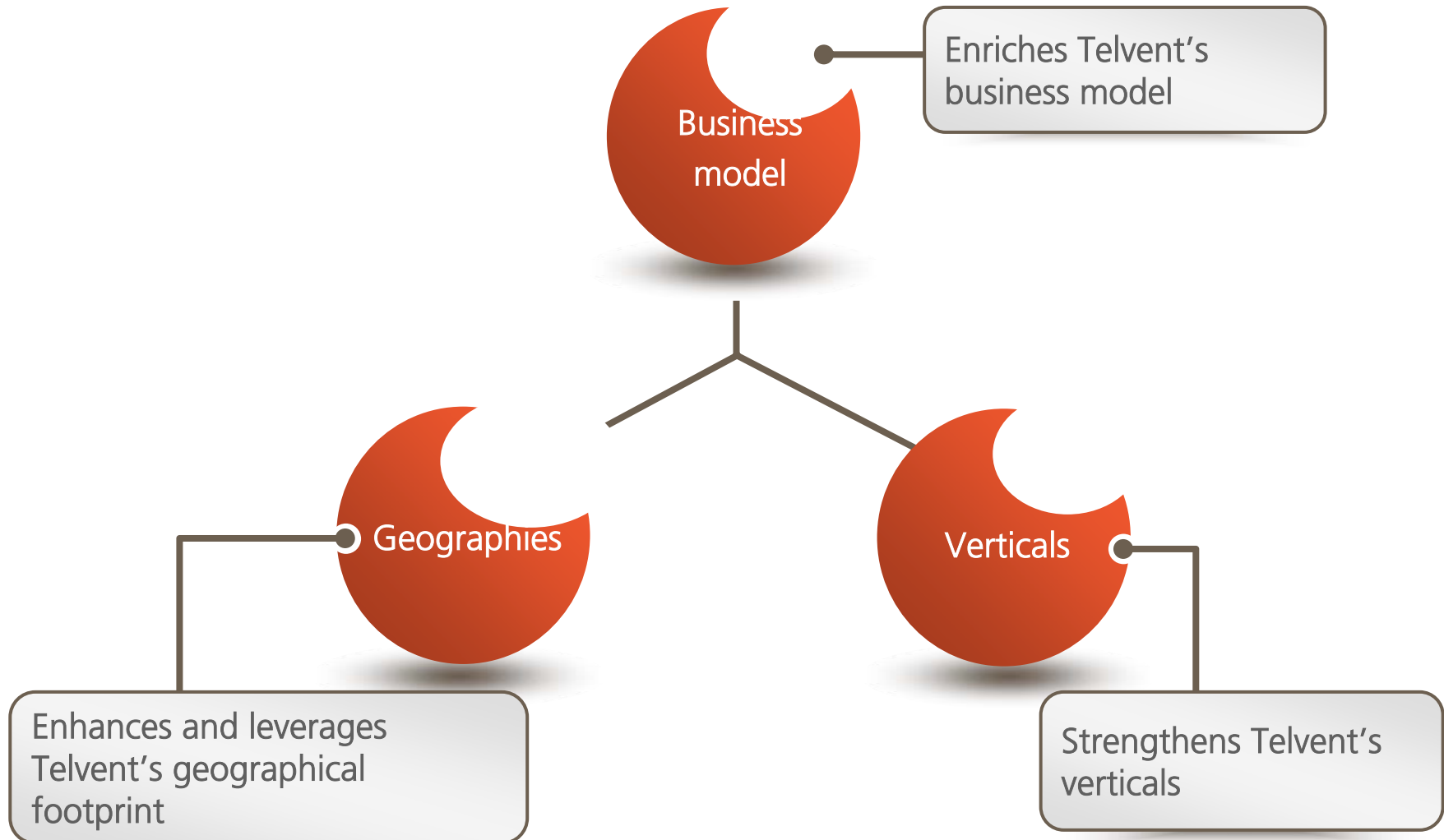


Weather information services

- ✓ Best-in-class weather information specifically tailored for agribusinesses
- ✓ Detailed weather information for producers to make critical business decisions



DTN acquisition creates **significant value** for Telvent

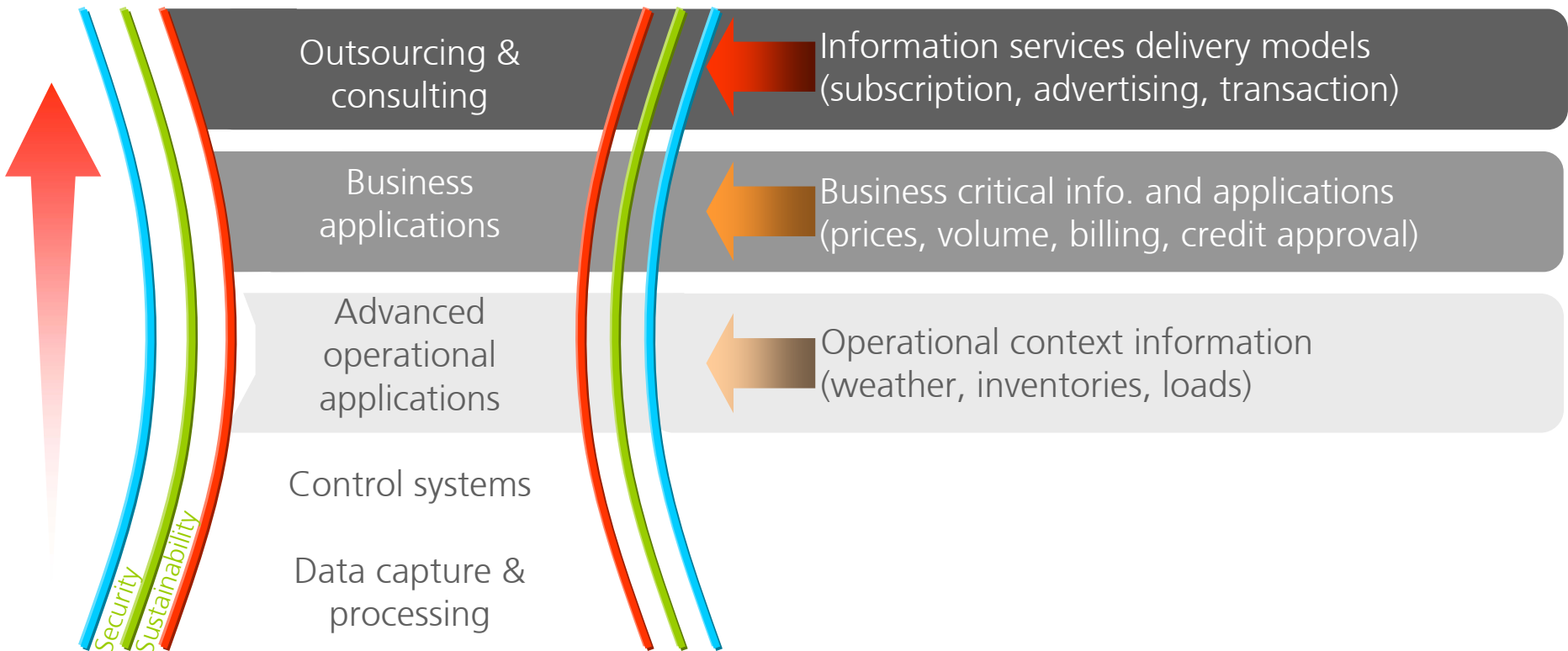




DTN acquisition reinforces Telvent's **Up the Hour Glass** Strategy

Telvent's strategy
“Up The Hour Glass”

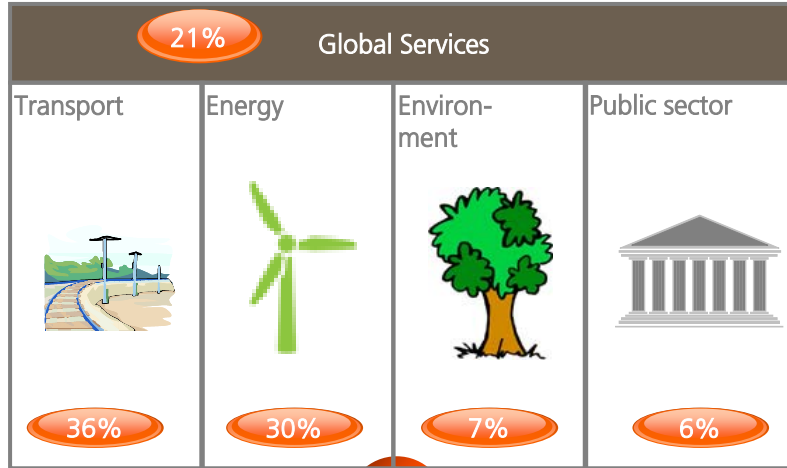
DTN reinforces this strategy
in upper segments of the Hour Glass



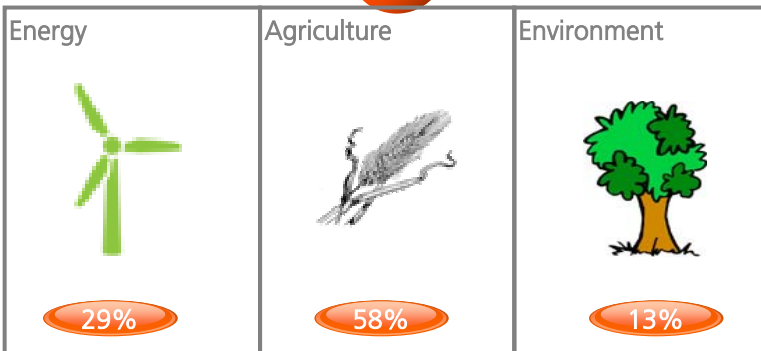


Verticals

Telvent



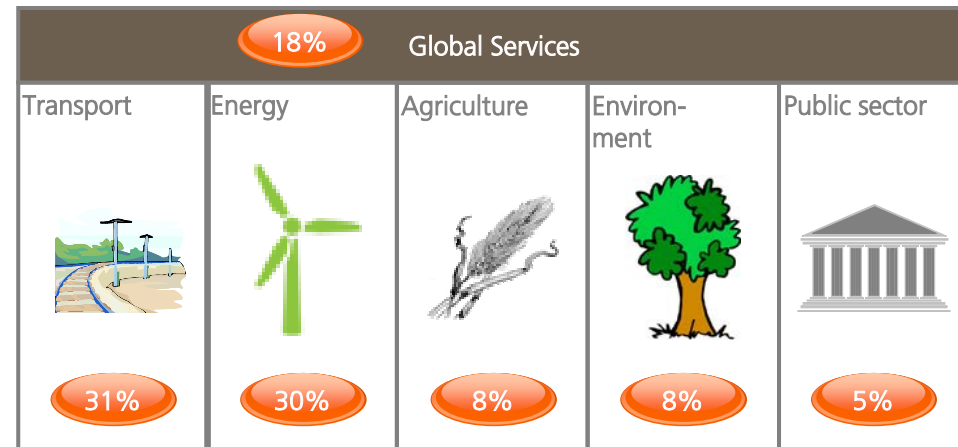
DTN



DTN complements Telvent's vertical portfolio

Revenues
2008e, %

Telvent + DTN



EBITDA

TELVENT

66%

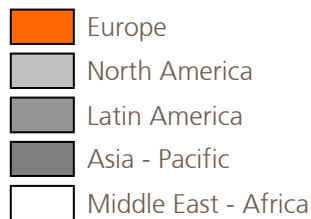
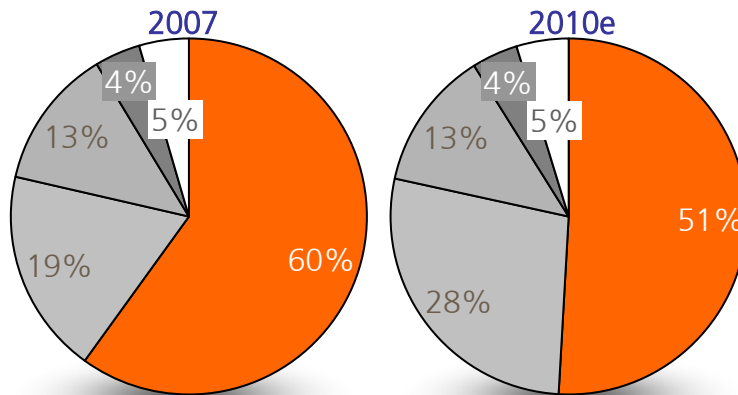


34%

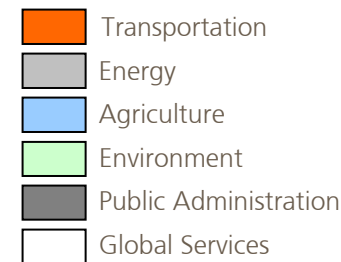
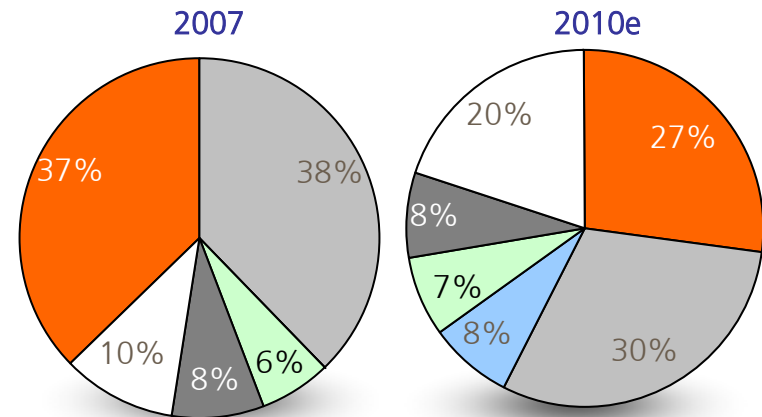


Further diversification of Telvent's business

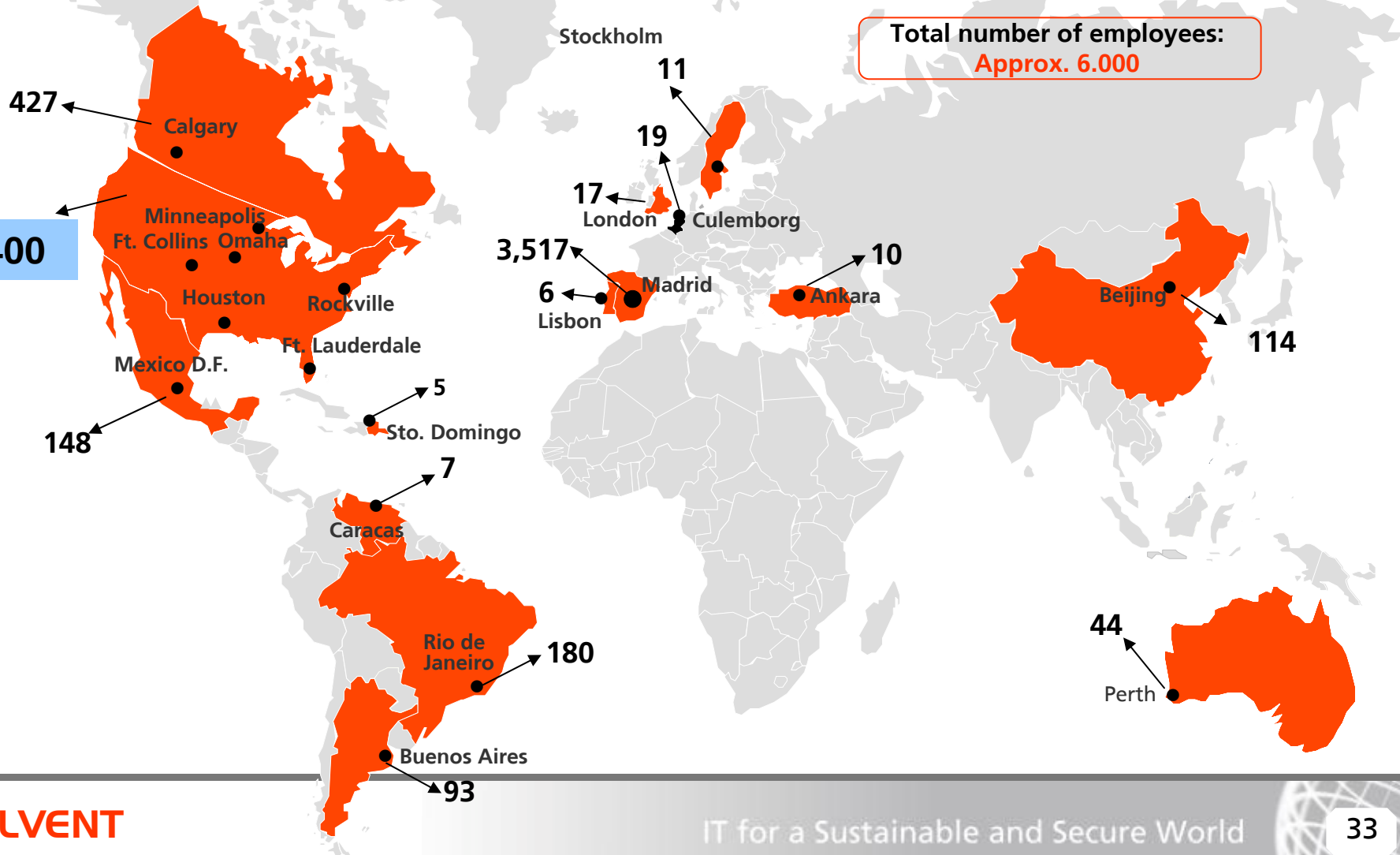
Revenues by geography
Percent



Revenues by segment
Percent



To be a **global** company has always been part of our **strategy** ...



Thank You!